who like to backpack across rugged terrain or take back roads without getting lost. No folding state map comes close to this for locating place names, recreational areas, campgrounds, canoe trips, bicycle routes, fishing areas, Civil War sites, museums, wildlife areas, scenic drives, and wineries. The series now covers Florida, Pennsylvania, Ohio, New York, Vermont, New Hampshire, Maine, Michigan, Wisconsin, Washington State, and California. Atlases for Minnesota and Tennessee will be published soon. Each atlas costs \$12.95 and is available from DeLorme Mapping Co., P.O. Box 298, Freeport, ME 04032.



## September

17-19-Management technology: The Midwest Chapter of the Medical Library Association (MC/MLA) will hold their 39th annual conference at the Pfister Hotel in Milwaukee. The conference this year will offer a two-track program with a focus on new and emerging technologies in the control and management of information with a second focus on managerial and economic issues in small medical libraries. Key speakers include Jennifer Cargill, Beverly Lynch, Jane Robbins, Sherrilynne Fuller, and Mary Hutchings Reed. Special events will be a vendor exhibit and a computer lab-free instruction on IBM-PC equipment in a fully operational 20 workstation PC lab. Fee: \$95. Contact: Sharon Wochos, Health Sciences Library, St. Mary's Hospital, 2323 N. Lake Drive, Milwaukee, WI 53201.

### October

- 3-6—Management skills: The Office of Management Services is offering a three and a half day program in Baltimore, Maryland, focusing on the individual's relationship to the library organization and to others within the organization. Designed with library professionals with managerial, administrative, or supervisory responsibilities in mind, the program covers the areas of group leadership, interpersonal skills, and organizational diagnosis. Fee: \$375. Contact the OMS Office Manager at 1527 New Hampshire Avenue, N.W., Washington, D.C. 20036; (202) 232-8656.
- 10-13—Information management: "Teamwork and Technology" will be the theme for INFO 89, the Information Management Exposition and Conference at the Javits Convention Center, New York. The topics for the first three keynote speakers will be "Aligning Information Systems and Corporate Goals," "Using Technology to Enhance Your Business Success," and "Develop-

ing an Information Infrastructure." INFO covers the entire range of information products for business and concentrates on PC integration and multi-vendor environments. Exhibits include PC's, PC-to-mainframe integration systems, minicomputers, connectivity products, local area networks, peripherals, telecommunication and datacommunication systems, desktop publishing and presentation systems, computer security, data storage systems, high-speed output devices, facsimile systems, and the largest collection of business-oriented software at any U.S. event. Contact: Show Manager, INFO 89, 999 Summer St., Stamford, CT 06905; (203) 964-0000.

12-13—Databases: The University of Toronto announces the second conference on database users, to be held in Toronto. The goal of the conference is to bring together people in the industrial and academic communities who are concerned with the behavior of database users. Prominent speakers from across North America will present the latest research findings and industrial experience in the areas of user demographics, methods of studying user behavior, user training and assistance techniques, and recent changes in database content and technology. The program will be of interest to all types of information professionals concerned with developing and using database systems. Sponsors are the University's Faculty of Library and Information Science (FLIS) and the Canadian Association of Data and Professional Services Organization/Association canadienne des entreprises de services en informatique (CADAPSO). The registration fee is \$195 Canadian or \$160 U.S. Student registrations are \$35 Canadian or \$28 U.S. Contact: Charles Meadow, Faculty of Library and Information Science, University of Toronto, 140 St. George Street, Toronto, Ontario M5S 1A1; (416) 978-4665.

- 14-16—Mental health: The past, present, and future of mental health librarianship will be the theme of the annual meeting of the Association of Mental Health Librarians to be held at Adams Mark Hotel in Philadelphia. The format will include presentations and workshops on such topics as comparisons of online databases, using Buros and ETS to locate tests, employing volunteers and paraprofessionals, and fund-raising. A business meeting, video update, and wine and cheese reception are also included. Registration fee: \$65 for AMHL members, \$80 for nonmembers. Contact: Emily Bergman, President AMHL, California School of Professional Psychology, 2235 Beverly Blvd., Los Angeles, CA 90057; (213) 483-7034.
- 29-Nov. 3—Management skills: The Office of Management Skills is offering Advanced Management Skills Institute, a five and a half day program in Denver, Colorado, emphasizing the individual's ability to have a positive influence on the overall performance of the organization. Geared for library professionals in middle or upper management positions. Topics will included team building, strategic planning, and organizational development. Fee: \$550. Contact: see listing for October 3-6.

### November

- 2-5—Slavic studies: The 21st National Convention of the Association for the Advancement of Slavic Studies will take place in Chicago at the Palmer House hotel. For information: AAASS, 128 Encina Commons, Stanford University, Stanford, CA 94305-6029; (415) 723-9668.
- 5-7—Ethics: Ethics and the Librarian is the theme for the thirty-first Allerton Institute organized by the Graduate School of Library and Information Science, University of Illinois, to be held at Jumer's Castle Lodge, Urbana, Illinois. Broad issues will be addressed, such as the FBI's Library Awareness Program, the fact that automated systems can gather comprehensive data on use of library materials, and the rapid growth of minority groups in various areas which raises the issue of how much of the library's budget should be allocated to the support of minority interests. Specific issues, including ethical considerations in reference service, in the relationship between library and vendors, and in personnel management; and the role of the library schools and professional associations in inculcating ethical values will also be addressed. For further details write or call the Graduate School of Library and Information Science, University of Illinois, 410 David Kinley Hall, 1407 W. Gregory Drive, Urbana Illinois 61801; (217) 333-3280.
- 8-10—Creative thinking: The Office of Management Services is offering a two and a half day workshop in New Orleans focusing on individual and organizational aspects of creativity. Partici-

- pants will study factors which contribute to a climate for creativity and innovation, as well as develop an understanding of their personal strengths in creative thinking. Fee: \$300. Contact: see listing for October 3–6.
- 10-12—Christopher Columbus: The Phileas Society will hold a two-day conference on Christopher Columbus at Pier 66 Resort & Marina in Fort Lauderdale. The conference is designed to be of special interest to teachers, librarians, curriculum planners, and writers. Subjects at the conference will include: Columbus, the Man and the Myth; the Ships of Columbus and his Four Voyages; the Confrontation of Cultures; the Americas that Might Have Been; the Old and New Worlds of Columbus; the Spanish Presence in Florida and the Southeast; Building Replicas of the Nina, Pinta, and Santa Maria; and Preparations for the Quincentenary in the U.S., Spain, Italy, and the Caribbean. Noted international experts participating in seminars and informal

# Salary guide

Listed below are the minimum starting salary figures recommended by 16 state library organizations for professional library posts in these states. Job seekers and employers should consider these recommended minimum, as well as other salary surveys (such as the survey in the October 15, 1988, issue of *Library Journal*, the *ALA Survey of Librarian Salaries*, the annual *ARL Salary Survey*, or the annual CUPA Administrative Compensation Survey) when evaluating professional vacancies. For more information, contact the ALA Office for Library Personnel Services.

Connecticut	\$22,200
Indiana	varies*
Iowa	\$18,792
Kansas	\$17,500*
Louisiana	\$20,000
Maine	varies*
Massachusetts	\$27,554
New Hampshire	\$17,500
New Jersey	\$22,000
New York	varies*
North Carolina	\$20,832
Ohio	\$20,024
Pennsylvania	\$20,000
Rhode Island	\$20,000
Vermont	\$19,000
West Virginia	\$20,000
Wisconsin	\$23,700

\*Rather than establish one statewide salary minimum, some state associations have adopted a formula based on such variables as comparable salaries for public school teachers in each community or the grade level of a professional librarian post. In these cases, you may wish to contact the state association for minimum salary information.

meetings will include official representatives of the Italian, Spanish, and Dominican Republic governments who have been intimately involved with preparations for the Quincentenary. The special Pier 66 room rate for the conference will be \$75 per room per night and the registration fee is \$190 which includes continental breakfasts, lunch, reception and banquet, and all supplementary material. Contact: Phileas Society, 2400 E. Las Olas Blvd., Fort Lauderdale, FL 33301; (305) 524-3511.



Deadlines: Orders for regular classified advertisements must reach the ACRL office on or before the second of the month preceding publication of the issue (e.g. September 2 for the October issue). Late job listings will be accepted on a space-available basis after the second of the month.

Rates: Classified advertisements are \$5.25 per line for ACRL members, \$6.60 for others. Late job notices are \$12.60 per line for members, \$14.70 for others. Organizations submitting ads will be charged according to their membership status.

**Telephone:** All telephone orders should be confirmed by a written order mailed to ACRL headquarters as soon as possible. Orders should be accompanied by a typewritten copy of the ad to be used in proofreading. An additional \$15 will be charged for ads taken over

the phone (except late job notices or display ads). **Guidelines:** For ads which list an application deadline, that date must be no sconer than the 20th day of the month in which the notice appears (e.g., October 20 for the October issue). All job announcements should include a salary figure. Job announcements will be edited to exclude discriminatory references. Applicants should be aware that the terms faculty rank and status vary in meaning among institutions

JOBLINE: Call (312) 944-6795 for late-breaking job ads for academic and research library positions. A pre-recorded summary of positions listed with the service is revised weekly; each Friday a new tape includes all ads received by 1:00 p.m. the previous day. Each listing submitted will be carried on the recording for two weeks. The charge for each two-week listing is \$30 for ACRL members and \$35 for non-members

Fast Job Listing Service: A special newsletter for those actively seeking positions. This service lists job postings received at ACRL headquarters four weeks before they appear in C&RL News, as well as ads which, because of narrow deadlines, will not appear in C&RL News. The cost of a six-month subscription is \$10 for ACRL members and \$15 for non-members.

Contact: Classified Advertising Dep't, ACRL, American Library Association, 50 E. Huron St., Chicago, IL 60611; (312) 944-6780.

## **MATERIALS WANTED**

Space Problems? We will buy your surplus serials, technical, scientific and historic materials. Send list for best offer to: Colfax Books, P.O. Box 380542, Denver, CO 80238.

## **POSITIONS OPEN**

ACQUISITIONS AND COLLECTION DEVELOPMENT LIBRAR-IAN at Steenbock Library, University of Wisconsin, Madison. Steen-

### December

5-8—Resource management: The Office of Management Services is offering a three and a half day program in Scottsdale, Arizona, aimed at helping library managers make sound resource decisions. Participants explore the actual and potential roles of financial management systems in improving organizational performance. Fee: \$450. Contact: see listing for October 3-6.

bock serves 33 academic departments, 11 research centers in the College of Agriculture and Life Sciences, the School of Family Resources and Consumer Sciences, and the School of Veterinary Medicine. The library is the federal depository for USDA and other selected documents. Responsibilities: coordinate collection development activities for the library's monographs, serials and documents; negotiate resource sharing activities with other campus libraries, including federal depository library selection activities; select for the government documents collection; monitor, evaluate, and produce reports on the expenditures of the acquisitions budget; contribute to reference and library instruction with emphasis on information service to government documents. Position reports to Director of Steenbock Library. Requires MLS from an ALA-accredited school; minimum of three years of professional experience in academic, research, or large public library, experience in collection development and management including knowledge of government documents. Demonstrated ability in budget management; strong oral, written, and interpersonal communication skills; ability to work closely with library staff, other campus librarians, and faculty are highly desirable. Selection of either Academic Librarian or Senior Librarian title to be based on successful candidate's credentials. Excellent benefits; salary minimum for Academic Librarian: \$26,606; Senior Librarian: \$30,529. Send letter of application, resume, names, addresses, and telephone numbers of three references to: Lois Komai, Steenbock Library, 550 Babcock Drive, University of Wisconsin-Madison, Madison, WI 53706. Application deadline: August 31, 1989. An EEO/AA employer.

ASSISTANT ACQUISITIONS LIBRARIAN. Under the direction of the Head of Acquisitions and Collection Development: Supervises the processing of orders and receipts for all library materials formats utilizing NOTIS and OCLC. Coordinates the maintenance of records utilized in the acquisitions process. Supervises the following collection maintenance activities: binding, gifts and exchange, and replacements. Participates in collection development activities. Supervises Acquisitions Department in the absence of the Head. Teaches in the library science curriculum. Qualifications: Required: ALAaccredited MLS. Preferred: Second Master's Degree. Experience with automated systems, acquisitions and/or serials, including bibliographic skills. Knowledge of various material formats and the publishing trade. Salary and Rank: \$17,500 minimum for nine months, negotiable depending on qualifications. Additional eight week summer school contract normally available. Faculty appointment at the rank of Assistant Professor in a tenure-track position. Comprehensive insurance including health, dental, and life; State retirement; tuition benefits. SMSU is the second largest public University in Missouri with over 17,000 students and the SMSU Libraries contain over one and one half million items. Apply to: Send a letter of application and resume, including the names of three references (with address and telephone number) to: Lynn Cline, Head, Acquisitions and Collection Development, Duane G. Meyer Library, 901 S. National, Box 175, Southwest Missouri State University, Springfield, MO 65804-0095. Closing Date: Applications received by July 17, 1989, will receive first consideration. Southwest Missouri State University is an equal opportunity, affirmative action employer.

ASSOCIATE LAW LIBRARIAN, for a dynamic State Law Library and Maine State Legislature's research center. Responsibilities are equally divided among cataloging, serials management, and reference duty. Seeking a candidate with experience, enthusiasm, and energy to join an interactive team of librarians (15 FTE) who share technical and public service responsibilities. MLS degree required. Current online cataloging experience required; automated systems/ serials experience necessary; reference or legal research experi-