

Adoption of the Open Access Business Model in Scientific Journal Publishing: A Cross-disciplinary Study

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Scientific journal publishers have rapidly converted during the past 25 years to predominantly electronic dissemination, but the reader-pays business model continues to dominate the market. Open Access (OA) publishing, where the articles are freely readable on the net, has slowly increased its market share to near 20 percent but has failed to fulfill the visions of rapid proliferation predicted by many early proponents. The growth of OA has also been very uneven across fields of science. We report market shares of open access in 18 Scopus-indexed disciplines ranging from 27 percent (agriculture) to 7 percent (business). The differences become far more pronounced for journals published in the four countries that dominate commercial scholarly publishing (US, UK, Germany, and the Netherlands). We present contrasting developments within six academic disciplines. Availability of funding to pay publication charges, pressure from research funding agencies, and the diversity of discipline-specific research communication cultures arise as potential explanations for the observed differences.

Introduction

The internet has been the catalyst for radical new business models across numerous fields and industries. Also, the publication process of scholarly journals has experienced changes in the past 25 years that are more significant than those during the prior three centuries combined, even though articles themselves look much the same as before. The primary technical change has been migration from print to electronic delivery, which has made changes in business models possible. Traditionally, the primary means of collecting revenue for journal publication has been subscription income from readers and from the libraries that serve them. The conversion to electronic publishing allows a potential reversal of the income model so that either authors pay for dissemination or the costs are met by subsidies from universities or scholarly societies. The result of such a reversal is that peer-reviewed articles are made freely available for anyone with internet connection, with no need for payments or registration. This phenomenon has been named Open Access.¹ OA is consistent with the fundamental ethos of science.² It makes scientific results easily accessible; it is cost-efficient and extremely convenient for potential readers. Through increased readership, OA

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increases the impact of science, regarding both the academic impact on the development of science itself and the societal impact on the activities of other stakeholders in society.³

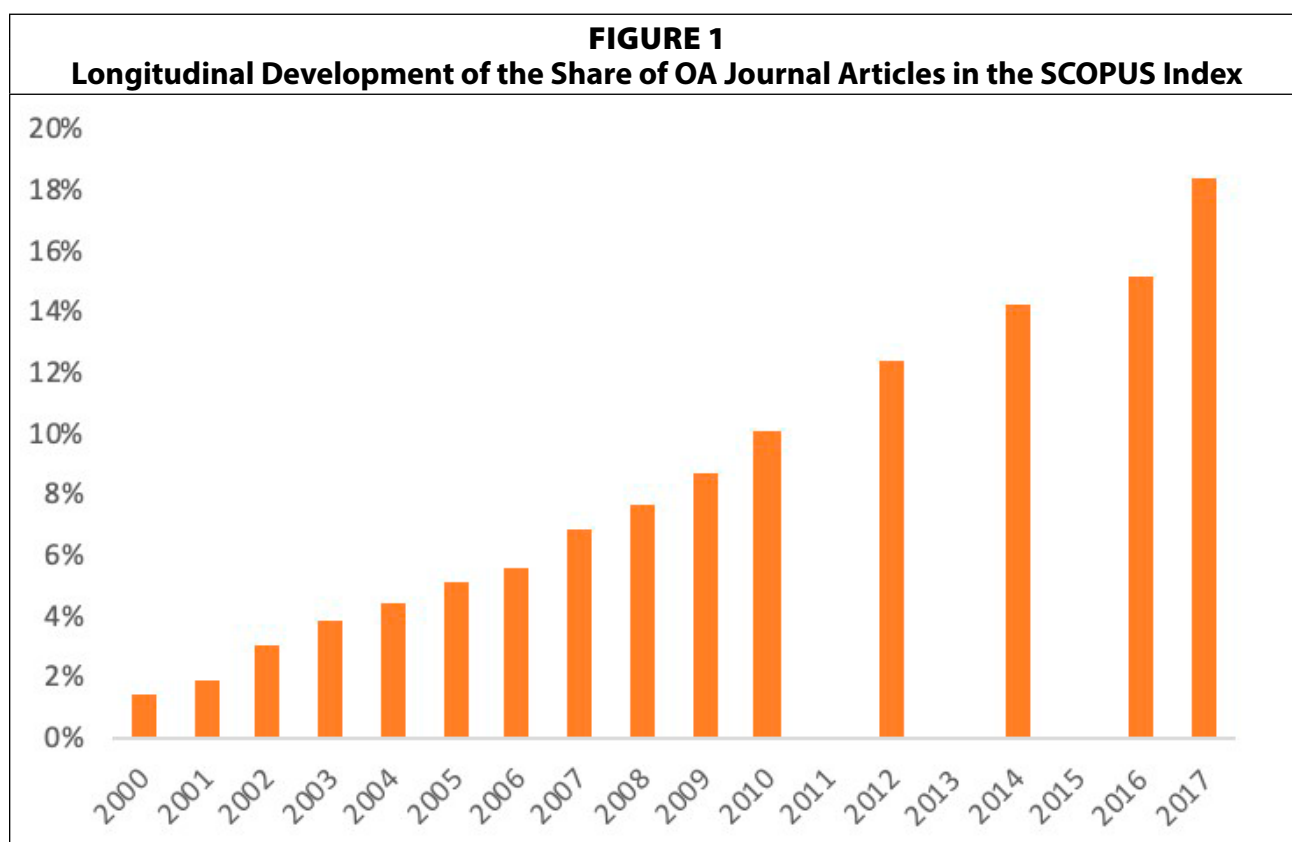
Open access comes in a number of variations. An article can be openly available at the journal website (“gold OA”), or the author can make an earlier manuscript version available in an open repository (“green OA”).⁴ At the journal level, there are further distinctions. A subscription journal can allow authors to pay to make individual articles OA. Such journals are called hybrid OA journals. Other journals may make their full content available after a delay of typically one year, but require subscriptions for immediate access.⁵ In this article, we focus only on journals that make all articles available OA immediately, which entails totally refraining from subscription income. Furthermore, full OA journals can either be newly created journals, which are typically electronic only, or established subscription-based journals, which have converted to open access.⁶ In both cases, the publisher either charges authors so-called APCs (article processing charge) or finds another means to subsidize costs, including voluntary labor and open source software.

Had the OA uptake been dependent only on newly founded journals, the development in market share would have been slower than the 1 percent per year experienced during the past two decades. The conversion of existing journals to OA, by making the electronic version free and often continuing to sell print versions to subscribers, has contributed an almost equal share of the OA journals. Converted journals have a significant competitive advantage over newly founded journals since they have established prestige and editorial networks. The most common case is that such journals continue to send print copies to subscribers but make the OA version free, where the OA publishing is subsidized by either the subscription income or (for instance) via society membership fees. In some countries such as Canada, Norway, and Finland, specific funding sources exist in support of the publishing of scholarly journals and in some cases also the conversion to OA. Such funding is more common for society and university publishers. The case of subscription journals converting to electronic-only distribution with APC funding is less common.

Evolution of Open Access Publishing

In the 1990s, OA journals were typically new journals, founded by independent academics on websites they created themselves, and such journals were not to be found in recognized journal indexes. From 2003 onward, the Directory of Open Access Journals (DOAJ) has provided a reasonable means of tracking the growth of OA journals. One way to measure the progression of the OA business model is to observe the proportion of OA journals or articles within the set of journals indexed in either the Web of Science or Scopus. Studies conducted at different points in time are not fully consistent but provide an indication of the development of the market share among qualitatively better scholarly OA journals.

The earliest study of this nature was McVeigh’s 2004 study of the share of OA journals and articles in WoS.⁷ She found 2.6 percent of journals and 3.0 percent of articles to be OA. Solomon et al. studied the OA journals indexed in Scopus retrospectively between 1999 and 2010 and found a journal share of 10.1 percent for 2010.⁸ More recently, Jubb et al. report the share of OA journals in Scopus in 2012 to be 12.4 percent and the article share of 10.3 percent.⁹ The corresponding figures for 2016 are 15.2 percent and 18.9 percent, respectively. Our own observations in this study for 2017 indicate 18.4 percent for journals and 18.9 percent for articles. Combining the results from these studies for the share of OA journals of all journals (see figure 1 [note that the bars for 2011, 2013, and 2015 are missing due to lack of studies for



these particular years]) indicates a steady linear growth of the market share, with the shares having risen by approximately 1 percentage point per year.

Excluded from these figures are the vast majority of journals from so-called predatory OA publishers. Such journals are mostly not included in Scopus, Web of Science (WoS), or the Directory of Open Access Journals (DOAJ). Most academics receive spam email soliciting contributions from such journals on a daily basis. Several studies have demonstrated the lack of proper peer review by such publishers, in particular the experiment of journalist John Bohannon,¹⁰ which received a lot of media attention worldwide. They are nevertheless using the same business model as more quality-driven OA publishers. Predatory journals appear to cater to a segment of authors for whom just adding a published title to their CVs and rapid publication is sufficient. There are currently more than 11,000 journals listed in Cabell's blacklist of predatory journals, and their annual article output was estimated to be 420,000 in 2014.¹¹

The growth in prevalence of OA publishing has not been uniform across different geographic/language market segments. Uptake has, for instance, been strongest in countries where English is not the dominant publishing language. In the Spanish-speaking world, the conversion of existing society and university journals has been strongly supported by free or extremely low-cost OA portals, such as Scielo or Redalyc.¹² Also, noncommercial publishers have been more active to convert than their commercial counterparts. Nonprofit OA portals, often using the Open Source OJS software, have played a major role. Many newly founded commercial OA publishers have profited from locating their operations in lower-cost countries such as Egypt and China, enabling them to keep the APCs at competitive levels.

A number of OA prevalence studies have also included estimates of the uptake in different disciplines. Some have looked at gold OA in particular,¹³ others at Gold OA as part of the OA

availability in total.¹⁴ All studies have showed big differences in uptake between disciplines. OA has gained a foothold more rapidly in the hard STM (Science, Technology, and Medicine) sciences, in particular in biomedicine, and it has been much more difficult to get acceptance for this new business model in the social sciences and the arts and humanities.

Our primary aim in this study is to provide a nuanced and updated picture of variation in OA adoption across disciplines. We use recent data and provide descriptive statistics of factors that potentially affect the uptake level in different academic disciplines. Such discipline-specific factors include the geographic variation in the origin of journal publishers, the OA share among top ranked journals, the share of commercially published journals, the shares of converted vs. born-OA journals, and whether OA journals charged authors for publishing.

In addition to statistical comparisons, we select a few disciplines with contrasting OA developments as cases and discuss possible explanations for the developments based on available literature.

Methods and Data

We conduct both quantitative and qualitative analysis of differences in OA prevalence between different academic disciplines. Our quantitative analysis is an extension of methods used in earlier studies.¹⁵ This is followed by a qualitative consideration of potential explanations for the interdisciplinary variation, using existing scholarly literature, reports, and discussions in the media.

Studies of the total number of open access journals and their relative share of all scholarly journals tend to rely on different journal directories to identify all relevant peer-reviewed journals, whether subscription or OA. Common data sources include the Web of Science (WoS), Scopus, and Ulrich's, with WoS being the most restrictive regarding inclusion of journals. The WoS and Scopus also index individual articles, while Ulrich's only lists journals. The Directory of Open Access Journals (DOAJ) is a moderated index of open access Journals, the majority of which are indexed by neither WoS nor Scopus. DOAJ recently tightened its quality control to exclude predatory journals. The Directory of Open Access Scholarly Resources (ROAD) is managed by the ISSN organization, and it lists a slightly greater number of OA journals and periodicals than DOAJ.¹⁶

Scopus and Ulrich's allow searches for journals using various criteria, including country of the publisher, citedness of the journals (that is, impact factor), and other criteria. As we are interested in the variation of OA prevalence among disciplines, classification of journals in different subject fields is of particular importance. The classification schemes used in the major indexes (WoS, Scopus, DOAJ) are unfortunately not directly compatible with each other, however, which means that combining journal information from the three sources is difficult at the discipline level. Due to its broader coverage of journals (compared to WoS) and inclusion of article level data, Scopus is used as the basis in our study. Scopus has a three-tier classification structure, which can be easily searched using the free Scimago website (<https://www.scimagojr.com/>). The second-tier level is particularly useful for this study, with 27 categories. Scopus classifies some journals in multiple subject categories creating some overlap, but that overlap is generally limited and thus it has minimal impact on our analysis. However, the two biggest so-called OA megajournals, both of which publish tens of thousands of articles per year, pose a problem. *PLOS ONE* (21,139 articles in 2017) is classified in three different categories: "Medicine," "Biochemistry, Genetics and Molecular Biology," and "Biochemistry, Genetics and Molecular Biology." *Scientific Reports* (24,827 articles) is only classified under "Multidisciplinary," along with subscription journals such as *Science* and *Nature*. Since *PLOS*

TABLE 1
Number of Journals Overall and OA Journals in the Leading Indexing Services

Index	No. of Journals	No. of OA Journals	OA Journal Share
WoS	16,257	2,786	17.1%
Scopus	24,385	4,485	18.4%
Ullrich's	82,559	16,224	19.7%
DOAJ		12,135	100%
ROAD		16,224	100%
Cabell's		10,352	100%

ONE has a similar broad scope as the other three journals, we reclassify it as Multidisciplinary and remove it from the three more specialized subjects above. This gives us a more accurate picture of the share of OA articles across different fields.

Scopus has recently introduced tagging journals as open access journals based on information obtained from both DOAJ and ROAD. OA journals can be easily filtered on the Scimago site. Table 1 provides information regarding the total number of journals and OA journals in each index as of December 2018.

The number of indexed journals varies greatly among the subjects on the second tier of the Scopus classification. The biggest field, Medicine, contains more than 7,175 journals, whereas Dentistry has only 196 journals. Also, Social Science is a very broad field, with 5,716 journals but it excludes the business disciplines and psychology, which are closely related to the social sciences.

Since it is difficult to draw reliable estimates of OA shares from small categories with just a few hundred journals overall and hence only a handful of OA journals, we exclude the 10 smallest second-tier categories in Scopus (with between 196 and 740 journals each). The journals in these categories stand for approximately 12 percent of all journals, and some of them are also classified in other categories. Despite the comparatively low number of journals in the category "Multidisciplinary," we retain this category due to the substantial number of articles in that category, mainly from the leading megajournals.

Another interesting aspect is the country of publication of the journals. Four countries totally dominate the global scholarly journal scene, in particular for English-language STM (Science, Technology, and Medicine) subjects.¹⁷ A number of leading scholarly society publishers and university presses, as well as several big commercial publishers, come from the United States and the United Kingdom. The Netherlands and Germany are home to the two leading commercial publishers, Elsevier and Springer Nature. In total, 63 percent of the 24,385 journals indexed in Scopus are published in one of these four countries. We will refer to UK, US, Germany, and the Netherlands as the "Big Four" through the remainder of the paper. There are several indications that OA publishing is less common among the leading subscription publishers located in these four countries. In contrast, prior studies indicate significantly higher OA shares for other countries and for publications in languages other than English.¹⁸ This detail motivates us to split the data into two world regions (the Big Four countries vs. the rest of the world). This same split has earlier been used in a slightly different context by Solomon et al.¹⁹

To account for the scientific quality of journals, we use a simplified method. Based on Scopus citation data, the Scimago service calculates a metric (Scimago Journal Rank, SJR) for the impact of the average article in a journal. The SJR accounts for both the number of cita-

tions received by a journal and the importance or prestige of the journals where such citations come from. Using the SJR score ranking within each discipline, we calculate the share of OA journals among the top 10 percent of journals.

We also use a detailed dataset about 4,548 OA journals indexed in Scopus, provided by Mikael Laakso from ongoing research. These data contain an additional classification of the OA journals into those that have been OA from the start (“born-OA”) versus subscription journals that have converted to OA. The dataset further contains a classification of the type of publisher (commercial, society, or university) for each journal as well as data about whether a journal charges for publishing or not.

Longitudinal studies of OA developments using data from Indexes like Web of Science or Scopus are challenging to carry out. While obtaining article numbers for individual journals for past years is straightforward, issues such as the point in time when a converted OA journal in fact turned OA are difficult to determine. For these reasons, we conduct only a cross-sectional study, based on data at the end of 2017.

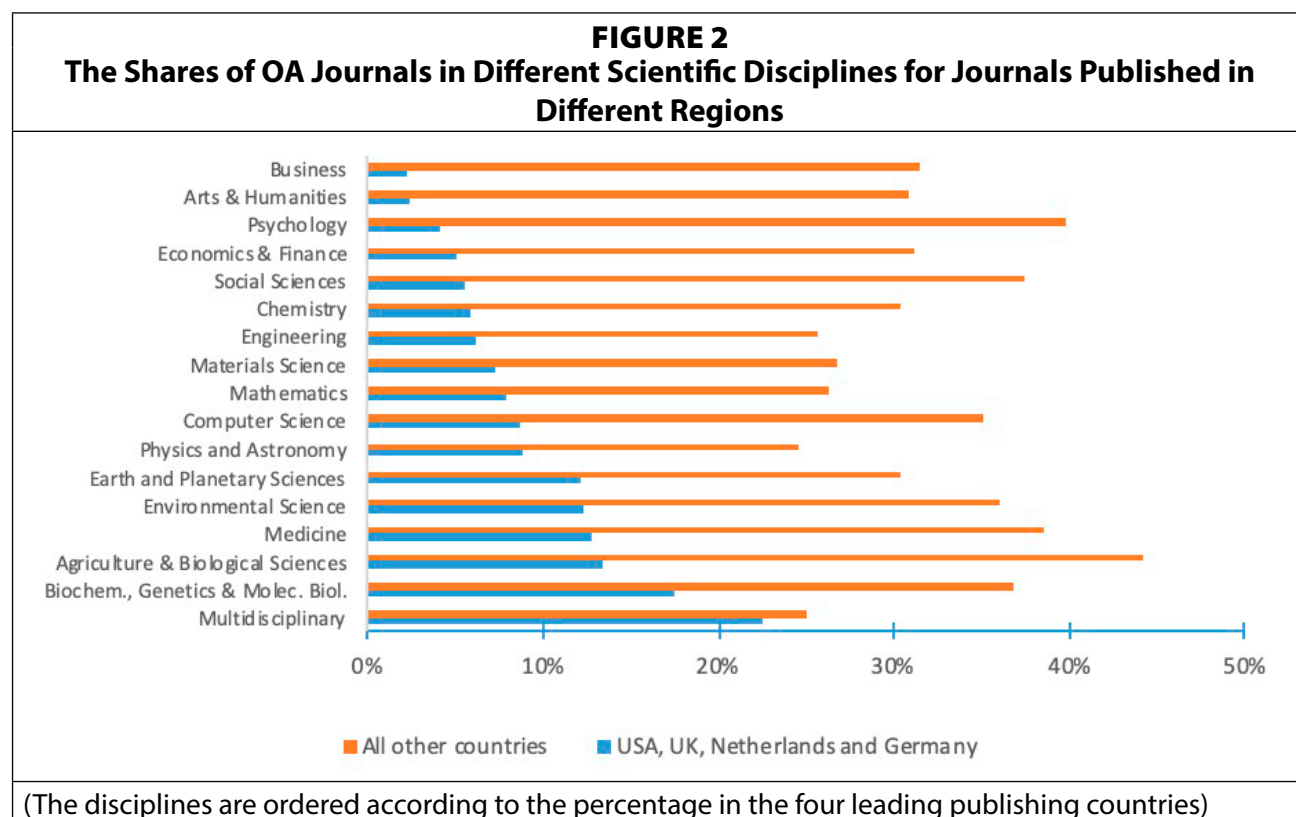
Quantitative Results

Table 2 provides percentages of OA journals and articles that are published in OA journals, by discipline. The OA article shares are slightly lower than the OA journal shares for most disciplines, with the exceptions of Physics and Astronomy and Multidisciplinary journals.

	No. of Journals in Scopus	No. of OA Journals of All Journals %	No. of OA Articles of All Articles %
All Subject Fields	24,358	18.4	18.8
Agriculture and Biological Sciences	2,062	27.2	20.9
Multidisciplinary	114	24.3	75.3
Biochemistry, Genetics, and Molecular Biology	2,002	23.4	23.0
Medicine	7,175	22.1	22.0
Environmental Science	1,344	20.2	14.5
Earth and Planetary Sciences	1,126	20.2	15.0
Computer Science	1,491	16.2	13.9
Social Sciences	5,716	15.6	14.6
Mathematics	1,382	14.4	13.7
Physics and Astronomy	1,039	14.0	15.6
Materials Science	1,138	13.9	9.0
Chemistry	802	13.8	13.9
Engineering	2,692	13.4	10.4
Arts and Humanities	3,570	12.9	11.2
Economics, Econometrics, and Finance	941	11.8	8.0
Psychology	1,114	11.5	10.2
Business	1,230	7.6	6.0

Part of the interdisciplinary differences in OA uptake may be explained by the geographical variation in publishing in the disciplines. While only 9 percent of journals for publishers located in the region composed of the four countries US, UK, Germany, and the Netherlands are OA, the average share is 34 percent for all other countries combined, with Latin America's 80 percent at the top in a more detailed breakdown. For instance, in Agriculture and Biological Sciences, which has the highest OA journal share worldwide (27%), the share of journals published outside the Big Four is also highest with 45 percent. At the other end of the spectrum, in business, with the lowest total OA share (8%), the share of journals published outside the Big Four is only 18 percent.

For this reason, a more meaningful comparison among disciplines is to look separately at journals published in the Big Four countries and in other countries. For instance, for biochemistry the figures are 17 and 37 percent, and for business 2 and 31 percent. The differences between fields thus becomes much more pronounced when the figures for journals from the Big Four countries and all other countries are separated, as in figure 2 below.



The figures for “all other countries” show less marked differences between disciplines in the share of OA, with a range between 25 and 44 percent. Also, they rank differently. For instance, psychology has a higher journal uptake (39.8%) than biomedicine (36.8%) and physics and astronomy has the lowest (24.5) of all disciplines. It seems evident that discipline has much less importance in the uptake level of OA in other countries compared to the Big Four.

It is also interesting to observe the differences among disciplines according to a number of OA related factors. We provide such a comparison in table 3.

Table 3 indicates a large variation in OA adoption between disciplines. Outlets of better academic quality, as indicated by a top 10 percent SJR ranking, are for most disciplines

TABLE 3
Share of Oa Journals, Share of Top-Ranked OA Journals According to the SJR Citation Metric, Share of Journals Published by Commercial Publishers, Share of Born-OA Journals, Share That Charge Authors and the Median APC For Such Journals

Subject Field	OA Share of All Journals	Top 10% SJR Share	Commercial Share	Born-OA Share	Share APC Journals	Median APC USD
All Subject Fields	18.4	13.0	41.2	44.1	37.3	1,021
Agriculture and Biological Sciences	27.2	20.4	28.8	32.7	32.2	612
Multidisciplinary	24.3	54.4	36.1	31.4	41.7	500
Biochemistry, Genetics, and Molecular Biology	23.4	17.0	69.4	61.1	64.3	1,814
Medicine	22.1	17.0	57.4	48.5	51.8	1,544
Environmental Science	20.2	17.2	37.3	45.6	33.9	800
Earth and Planetary Sciences	20.2	12.4	27.7	28.6	24.3	800
Computer Science	16.2	10.1	44.5	64.9	48.1	1,000
Social Sciences	15.6	5.1	17.8	41.3	8.8	830
Mathematics	14.4	9.4	37.0	45.0	31.5	980
Physics and Astronomy	14.0	17.3	48.2	46.0	41.3	1,225
Materials Science	13.9	9.4	4.3	52.3	37.4	1,000
Chemistry	13.8	6.3	46.1	40.5	41.5	1,085
Engineering	13.4	5.9	41.1	46.1	33.4	600
Arts and Humanities	12.9	1.4	9.1	29.1	4.3	304
Economics, Econometrics, and Finance	11.8	2.1	27.3	34.0	9.8	325
Psychology	11.5	2.6	27.5	38.7	16.7	841
Business	7.6	0.0	30.0	39.3	20.4	325

less likely to be OA journals. However, in Physics and Astronomy, and particularly in the Multidisciplinary group, the share of OA is greater within the journals ranked in the top 10 percent. Highly ranked OA journals are quite rare in Psychology and Arts and Humanities, and next to nonexistent in Economics and Finance, as well as Business. Commercial publishers dominate in the biomedical sciences, and biochemistry, where also born-OA journals and journals that charge APCs are common. Publishing charges are relatively rare in the social sciences and arts and humanities.

Developments in Different Disciplines

To better understand why OA has spread at different speeds in different branches of science, it is necessary to look at the contexts of publishing in different disciplines and the historical developments of OA publishing. We concentrate on the fields that have received the most coverage of OA developments in the existing literature and that offer contrasting evolution paths.

Medicine and Biochemistry

Professional publishers that specialize in OA journals first appeared in biomedicine. A number of factors may have influenced this development. First, researchers in fields such as biomedicine are often capable of paying substantial publishing fees in the order of 2,000 to 3,000 USD, given the typical size of research budgets and external funding. Also, several major research funders like the National Institutes of Health (US) and Wellcome Trust (UK) early on defined quite strong policies requiring grantees to publish articles or manuscript versions OA. The NIH policy, which requires posting of open manuscript versions within 12 months of formal publication, influenced the decisions of many society journals in the biomedical field to opt for delayed OA of all articles after short embargo periods.

The two leading OA publishers, Public Library of Science (PLOS) and BioMedCentral (BMC), have differing origins. PLOS was the spinoff of a petition calling for scientists to stop submitting to journals that refused to make the full-text articles available OA immediately or after a short delay. PLOS is a nonprofit foundation and was started with a 9 million dollar grant from the Gordon and Betty Moore Foundation. The first journals were launched by PLOS in 2003. BMC was a purely commercial enterprise funded with venture capital. Other examples of successful OA publishers in biomedicine are Medknow from India and New Zealand-based Dove Medical Press. BMC, Medknow, and Dove have all been acquired by major commercial publishers.

A notable case of a converted journal is *Nucleic Acids Research*. When Oxford University Press made a strategic decision to start experimenting with both full and hybrid OA, they “flipped” this high-impact and high-volume journal to APC-funded open access in 2005.²⁰

Important to the relative success of newly founded OA journals in biomedicine is that some of the journals have had very substantial funding from the start and have strived for very high-quality articles. *PLOS Biology* included Nobel Prize winners on the editorial board when they were launched. Howard Hughes Medical Institute, Max Planck Society, and Wellcome Trust founded *eLife* in 2012 with seed funding of 25 million USD, and the journal aims at becoming an OA alternative to *Science* and *Nature*.²¹

As a result of these developments, 17 percent of the top decile of Scopus Journals in both medicine and biomedicine are open access, as indicated by table 3.

Multidisciplinary Journals

Although the category of multidisciplinary journals contains some journals covering all sciences, an important part of articles in these journals are in biomedicine. In addition to several established journals like *Nature*, *Science*, and the *Proceedings of the National Academic of Sciences* (PNAS), the new category of megajournals has emerged, thanks to the OA business model. Public Library of Science with *PLOS ONE* has been the forerunner in pioneering this new type of journal. Megajournals carry out a novel type of peer review in which the scientific credibility of articles is vetted, but not the perceived significance of the results.²² Such journals scale easily to even thousands of articles per year since paper space is not a restricting factor in electronic-only publishing. Leading megajournals have established their credibility, and they have achieved impact factors that are competitive for their fields. Megajournals attract authors not only with immediate OA but also with rapid publication and predictable peer review.²³ In 2017, 19 such OA megajournals published around 58,000 articles.²⁴ Due to this, the overall OA article share in the “multidisciplinary” category is 75 percent.

Physics and Astronomy

Within physics, the subfield of High-Energy Physics pioneered open access in the 1990s, not by founding of OA journals, but rather by establishing a server for preprint manuscript versions.²⁵ The goal was to distribute new findings quickly and thus sustain evolution of research in the field. A tradition of exchanging such preprints existed pre-internet; and, since many manuscripts are authored by large groups of scientists working in research organizations like CERN, the manuscripts have typically already undergone quite rigorous internal review. The arXiv server today hosts more than 1.5 million manuscripts; for researchers working in the field, it is the main forum for “publishing” their research results, while later formal journal publishing is mainly important for the record. In the wake of the success of arXiv, the leading research laboratories in the world created a consortium to collect pledges, diverting their subscription budgets for the leading journals to APC funding for the same journals. After several years of negotiations, the Sponsoring Consortium for Open Access Publishing in Particle Physics (SCOAP3) eventually reached a deal in 2014 with some leading publishers.²⁶ Four leading journals from Elsevier and Springer converted fully to OA, publishing 3,184 articles in 2017. In addition, all high-energy content in seven broader physics journals is also paid for in a hybrid arrangement. This factor explains why both the OA article share and the top SJR decile share are higher than the journal share, for physics and astronomy.

Engineering and Computer Science

In many engineering disciplines and in computer science, publishing in conference proceedings is almost as important as publishing in journals.²⁷ This assertion is supported by a typically high valuation of conference contributions in researcher evaluations. While conference proceedings account for 18 percent of all Scopus-indexed serial publications, the balance is heavily tilted toward engineering and computer science. Only 3 percent of publications in medicine are conference proceedings, but the same statistic is 40 percent for engineering disciplines and 65 percent for computer science. Unfortunately, we are not easily able to analyze the proportion of such conference series that are OA, since conference proceedings are not indexed by the DOAJ.

Looking at the data for OA journals only, engineering and computer science are in the midrange of all disciplines, with 13.4 and 16.2 percent journal OA shares, respectively. The shares of commercially published journals (41% and 45%) are close to the average of 41 percent for all disciplines. Computer science has the highest proportion of born-OA journals (64.9%) of all disciplines, which may be explained by the object of study being rather young.

Social Sciences, Arts and Humanities

The publishing patterns in the social sciences and in the arts and humanities differ significantly from those in the physical science disciplines. Publishing of book chapters or monographs is popular, and the “shelf life” of publications is often longer. This latter factor may be why a number of publishers have set longer embargo periods for green OA manuscript copies within these disciplines than for the physical sciences and biomedicine.²⁸ The relatively low shares of OA journals funded with APCs may reflect the more constrained availability of financing in these disciplines.²⁹ Scholarly societies and university presses are the dominant publishers in social sciences and in arts and humanities. Since such publishers often have just a single journal, many of them have used regional and national OA portals for publishing. A good

example is *Informaatiotutkimus (Information Research)*, published by the Society for Information Research on the Finnish Journal.fi portal. Other prominent examples of portals include Scielo and Redalyc in Latin America, Hrčak (Croatia), and Asian Journals Online. For those journals that publish on their own software platforms, the open source OJS system has been a popular choice.³⁰

As evidenced in figure 2 and table 3, in the social sciences and in arts and humanities, both the share of OA journals published in the four leading countries as well as the share of OA journals among the top SJR decile are among the lowest.

To help both new and existing journals in the humanities, the recently launched Open Library of Humanities (OLH) uses a consortia model for funding its operations.³¹ Due to more than 100 participating universities from around the world, publishing in the journals hosted by OLH is mostly free for authors.

Business

Out of all studied subdisciplines, business has the lowest OA penetration (in journal and article shares, and also in the share of OA journals among top SJR-ranked journals). In addition to a high share of journals published in the Big Four countries (see figure 2), a potential factor influencing this outcome is the extremely entrenched position that established journals have in the journal rankings followed by business schools.³² Rafols et al. demonstrated how the UK Association of Business Schools journal ranking negatively influences business scholars wishing to publish in OA journals.³³ In their attempts to evaluate academic qualifications of business school faculties, the main international accreditations in business (EQUIS, AACSB, AMBA) put demands on research productivity, which is measured by publications in highly ranked selective journals, such as those included in the renowned Financial Times list of 50 top journals. This factor has likely contributed to the difficulty for newly founded OA journals to gain a foothold in these disciplines.

It is paradoxical that open access journals are much more common in information and library science (a subfield of social science) than in the thematically quite close Management Information Systems (a subfield of business), with shares of 20.1 and only 5.1 percent, respectively. The likely reason is that scholarly publishing and open access in itself is a topic for study and better known in the former field, whereas Management Information Systems is a subject taught at business schools and subject to the pressures for publishing in traditional journals with established rankings, as we discuss above.

Discussion

Overall, this study confirms that the adoption of OA publishing is rather uneven across disciplines. This development is not surprising. Already, Kling and McKing predicted this situation in their seminal article “Not Just a Matter of Time: Field Differences and the Shaping of Electronic Media in Supporting Scientific Communication.”³⁴ Subsequent studies have discussed how the research cultures within separate scholarly communities shape the uptake of open access.³⁵

An important new contribution of this study is that it shows that the uneven pattern gets even more pronounced when we consider journals published in any of the Big Four countries of US, UK, Germany, or the Netherlands. The examination of journals published in the Big Four countries (around 2/3) vs. in other countries is a simplified substitute for a much more

detailed analysis of the types of publishers, their business strategies, and current competitive situation and profitability. Those are important underlying factors explaining the uptake of OA (or, rather, the lack of uptake). The leading international publishers have so far had little incentive to change their predominant business model.³⁶ They have experimented with OA either on a small scale or they have entered the OA market by purchasing OA publishers that have already established themselves. Small society and university publishers, in turn, dominate the journals published in countries outside the Big Four, and such journals (often published in languages other than English) have had strong incentives to convert to OA, in particular if convenient and cheap solutions have been available in the form of collaborative OA portals. Geographic variation, nevertheless, cannot fully account for the variation across disciplines.

Commercial publishers have founded fewer OA journals in the social sciences and humanities, perhaps because they rely on APC income. Our results indicate very low percentages of APC-funded OA journals for the social sciences (8.8%) and arts and humanities (4.3%). For instance, Sage has tried to establish a megajournal for all the social sciences, *SAGE OPEN*, with only modest success.

An important factor, which is likely to have contributed to the uneven proliferation of OA across fields, is if some OA journals have been able to reach top-tier positions in their fields early on. This means that such journals are followed by leading researchers and promote OA journals as viable outlets for good-quality articles as well as general awareness of OA and its benefits. Conversely, newer OA journals have more trouble attracting the same attention or gaining similar traction.

Another interesting factor is the share of born-OA versus converted journals in different fields. It is not surprising that the share of journals that have been OA from the start is highest in computer science (65%), which is a young research field with new subspecialties constantly emerging, closely followed by biochemistry and related fields (61%). The lowest share of born OA is in the arts and humanities, with 29 percent.

Conclusions and Policy Implications

Major research funders and ministries of education are influential stakeholders in the scholarly publishing ecosystem. Consequently, they have started to play a role in trying to influence the leading mainstream publishers to an accelerated transition to open access publishing. This is particularly true for Western and Northern European countries. Important milestones have been the UK Finch Report³⁷ and more recently Plan S,³⁸ which has been gathering pledges from leading research funders from several countries to push for a more rapid adoption of OA.

A recent important development is also the push of several large library consortia to force major publishers to repackage their big subscription deals to include automatic APC payments for articles published by their faculty in hybrid journals. Such deals are called transformative agreements or “publish and read.”³⁹ There are already several in place, in particular as negotiated by the library consortia for countries like the UK, Netherlands, Germany, Austria, and the Nordic countries. In North America, university libraries also have become active in this respect. For instance, the University of California has canceled its big deal license with Elsevier due to a breakdown in the negotiations.⁴⁰

In addition to being involved in big deal licensing negotiations, university librarians across the world are involved in many other OA-related activities, where a knowledge of the current status of OA across scholarly disciplines can be useful. In many universities, the

libraries handle OA advocacy. For instance, Peter Suber, the Director of the Office for Scholarly Communication at the Harvard Widener Library, is an internationally leading OA expert. The libraries are often tasked with providing faculty with advice about both credible OA journals in their fields as well as predatory journals to avoid. In many universities, the libraries manage the institutional repositories, which offer green alternatives to directly publishing in OA journals (MIT's open source repository D-SPACE has been widely adopted). Particularly in European universities the libraries typically also manage the current research information systems, where faculty have to register all research publications. In our university, in order for the articles to count fully in research output assessments and the like, in addition to registering the bibliographic metadata, they have to either be published in full OA journals, as paid OA articles in hybrid OA journals, or uploaded as a green OA manuscript copy in our institutional repository.

An important role for libraries can also be to act as intermediaries for paying APCs for OA articles (full or hybrid) to publishers. This often saves the authors a lot of administrative work; and, in some countries, the universities can be refunded for the payments from central national funds. The UK provides a good example of such schemes.⁴¹

In many instances, university libraries also directly handle the publishing of OA journals. For instance, *Information Research: An International Electronic Journal*, which was founded by Professor Tom Wilson at the Sheffield University in 1995, is nowadays hosted and technically supported by the Lund University Libraries in Sweden. That same library has also otherwise played an active role in OA by starting the DOAJ index in 2003.

All in all, OA has had a slow start for almost two decades and has not yet turned into the mainstream business model for scholarly journal publishing. The subscription model has continued to be profitable; thus, it offered low incentives for the dominant publishers to switch their business models, and OA has so far mainly developed in fringe areas of the market and in selected research disciplines where the conditions for uptake have been favorable. Nevertheless, there are now strong ongoing initiatives that are pushing for change, and OA might soon reach a critical mass where developments could accelerate rapidly.

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