
LIFE LINES

Bradley Hageman, see *JALCA* **106**, 349, 2011

Joseph M. Hoefler, see *JALCA* **106**, 349, 2011

J. Gregory, no further bio information.

W. Stapelkamp, no further bio information.

S. Nithiyanantha Vasagam is an M.Sc graduate in Computer Science from Madurai Kamaraj University, Tamil Nadu. He is presently working as a Scientist in Central Leather Research Institute, Chennai, India. His area of interest is Object oriented analysis and Design, Database management systems (RDBMS), Information systems and Inventory for tannery chemical house.

B. Madhan, see *JALCA* **96**, **120**, 2001

B. Chandrasekaran, see *JALCA* **99**, 367, 2004

J. Raghava Rao, see *JALCA* **93**, 156, 1998

J. C. Castell, see *JALCA* **105**, 383, 2010

S. Sorolla, see *JALCA* **106**, 309, 2011

Montse Jorba, see *JALCA* **103**, 53, 2008

Joaquim Aribau, an Engineer in Industrial Chemistry, master in Leather Technology, is currently preparing for the PhD degree. He is leather technical advisor with his own company, Euroleather Group. He has participated in several R+D projects at international level with AIICA (Spain) while consulting in tanneries (Curtidos Salvatierra, Curtits Pitó) and chemical suppliers (Cromogenia Units, Forestal Tanica), and has been working as technical manager for tanneries in Spain and France (La Doma, Rial, MC Clois, Acabados del Vallés, Marti Enric Llop) and leather chemical suppliers (Henkel, Hispano Química).

Anna Bacardit, see *JALCA* **101**, 284, 2006

Luís Ollé, see *JALCA* **101**, 284, 2006

C. Shanthi, see *JALCA* **98**, 6, 2003

Pradipta Banerjee is an M.Sc. in Biochemistry and is currently pursuing his Ph. D. in School of BioSciences and Technology at Vellore Institute of Technology University, Vellore, India. His doctoral research focuses on collagen and its biological degradation and the study of collagen peptides.

N. K. Chandra Babu, see *JALCA* **101**, 86, 2006

G. Suseela Rajkumar had a Ph.D. in Biochemistry. After a long career in research at Central Leather Research Institute, Chennai, India, she has retired as Director Grade Scientist. She is currently serving as an Eminent Scientist in the same Institute.

THE 109TH ANNUAL CONVENTION

June 20-23, 2013

Pinehurst Resort, Village of Pinehurst, NC

Welcome to an exciting venue of events that will be unfolding for us from June 20 to June 23, 2013. We will host the 109th Annual Meeting at the beautiful Pinehurst Resort at the Village of Pinehurst, North Carolina. It is a first class facility that you can learn more about by logging on to their website at <http://www.pinehurst.com>. By now you should have received our April email containing all details about the convention, including voting for our Slate of Candidates via email. Continue checking this website for new information and announcements about the 109th Annual Meeting.

The schedule this year is entirely new including more time for social activities. The convention will kick off on Thursday, June 20, with registration from 10:30 am to noon at the Conference Center Foyer. Technical Committee Meetings will be held from 11 am to 12 noon in the Dedman Boardroom followed by lunch from noon to 1 pm in the Carolina Dining Room.

The technical sessions will commence at 1 pm on Thursday, June 20, with the Opening Address in the Olmsted/Callaway Room. Elton Hurlow of Buckman International will be giving the John Arthur Wilson Memorial Lecture from 1:15 pm to 2:15 pm followed by a short break and then Session 1 of the technical program. The technical program will conclude at 5 followed by the Fun Run on the West Lawn from 5:30 to 6:30 pm. That evening we will again have Golf Pro Larry Shaver with his golf swing analyzer from 7 to 10 pm at the Oakley Room where a cocktail reception will also be held from 7 to 8 pm followed by dinner. It will be a great time to have conversations with old and new associates in the leather industry.

The second day of the Technical Program will start at 8:00 am on Friday, June 21. This year's technical program is being organized by Vice-President Steve Lange and will offer a wide array of leather technologies covering tanning to finishing to

environmental issues and can be viewed in the coming months under this section of our website. Technical sessions will conclude at 11:45 am following by lunch from 12 to 1 pm in the Carolina Dining Room.

Friday afternoon will be open for a variety of fun activities. The annual golf tournament will be held at Golf Course No. 5 beginning at 1 pm. Pre-registration for golfers is a must to facilitate the start of the tournament. Further information on the golf outing will be found in your convention email going out in April. Also there will be other activities that will be announced under the entertainment section on this website as they become available. Dinner that evening is included in your hotel package at any of the four restaurants mentioned below, but it will be on your own. **Reservations are strongly encouraged** to be made prior to arriving at Pinehurst for Friday evening. You can make reservations by calling **1-800-487-4653** and selecting Option #6. Dinner reservations are required in the Carolina Dining Room (in the Carolina) and The 1895 Grille (at the Holly Inn). Seating for the Ryder Cup Lounge (in the Carolina) and the 20-seat Tavern (at the Holly Inn) is on a first-come, first-served basis.

Technical papers will resume Saturday morning at 8:00 am with the Annual Business Meeting ending the Technical Program at 11:15 am. At noon everyone is invited to attend the Activities Awards Luncheon in the Carolina Dining Room where prizes will be awarded for the Fun Run and golf outing. Saturday afternoon will be open for activities that will be announced soon. Saturday evening from 6 to 7 pm will be a social hour following by the Awards Banquet at 7:00 pm. The convention will close with check out on Sunday.

Please make plans now to join us for a wonderful time at Pinehurst.

Lee Lehman
Convention Chair

ALCA 109TH ANNUAL CONVENTION

Tentative Technical Program Starting Thursday, June 20, 2013

Oral Presentations — Subject to Change

THURSDAY JUNE 20TH – DAY 1

Opening Address 1:00-1:15pm

54th John Arthur Wilson Memorial Lecture — Elton L. Hurlow

The Value of Leather as a Component Brand (see Abstract which follows) 1:15-2:15pm

Break 2:15-2:30pm

SESSION 1

Users Panel

Tim Sievert, Milsco Manufacturing;
David Hill, Heritage/Red Wing Shoe Co.;
John Haubert, Chrysler 2:30-3:30pm

Biopolymers Produced from Gelatin and Other Sustainable Resources Using Polyphenolics

Maryann M. Taylor, USDA, ERRC 3:30-4:00pm

Artificial or Natural — Automotive Leather Finishing at the Crossroads

Stephan Majunke/Gerhard Wolf, BASF Aktiengesellschaft 4:00-4:30pm

Economic Assessment and Pathogen Inhibition of Hide Presoaking Formulations with Enzymes That Can Remove Adobe-Type Manure

Mila Aldema-Ramos, USDA, ERRC 4:30-5:00pm

FRIDAY JUNE 21ST – DAY 2

SESSION 2

CLEANTAN — Chromium Tanning Without Chromium and Water Residues

Manfred Renner, Fraunhofer Institute UMSICHT 8:00-8:30am

Green and Sustainable Product Development for Leather Processing

Leon Krings, Stahl Holdings, B.V. 8:30-9:00am

Footprint Boundaries for Leather

Dietrich Tegtmeier, Chairman, IUR Commission, IULTCS 9:00-9:30am

Effects of Bating, Pickling, and Crosslinking Treatments on the Characteristics of Fibrous Networks from Un-Tanned Hides

Cheng-Kung Liu, USDA, ERRC 9:30-10:00am

Break

10:00-10:15am

SESSION 3

The Impact of Isocyanate Crosslinkers on the Heat — Light Ageing Performance of Automotive Leather

Michael Franken, LANXESS 10:15-10:45am

The Use of C4 Sustainable Fluorochemical Technology in High Performance Leather Protectors

Dan Hakes, 3M Company 10:45-11:15am

Update on Leather Industries of America Activities

John Wittenborn, Leather Industries of America 11:15-11:45am

SATURDAY JUNE 21ST – DAY 3

SESSION 4

Leather Smell Impact on Automotive Buying Decisions

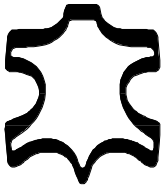
Rodolfo Ampuero, Zschimmer & Schwarz GmbH & Co. KG 8:00-8:30am

Powdered Hide Model for Vegetable Tanning*Eleanor M. Brown, USDA, ERRC* 8:30-9:00am**C.R.C. Cell Rotary Conditioning System***Adriano Peruzzi, Erretre* 9:00-9:30am**Discovering the Unique Chemistry of Waterborne UV Curable Systems for Leather***Mark Gilbert, Alberdingk Boley, Inc.* 9:30-10:00am**Break**

10:00-10:15am

SESSION 5**High Performance Acrylic Polymer Technology for Use in Leather Finishing Processes***Joseph Hoefler, The Dow Chemical Company* 10:15-10:45am**Engineering Genuine Leather***Gabor Forgacs, Modern Meadow* 10:45-11:15am**ABSTRACT****54th John Arthur Wilson Memorial Lecture –
Elton L. Hurlow****The Value of Leather as a Component Brand**

In 1927 John Arthur Wilson stated: “*The entire value of leather lies in its properties, and if these are not clearly defined, trade is hampered*”. Much has been learned about the properties of leather since that time – with much of this scientific knowledge shared in JAW Memorial Lectures - but has this added to the value of leather? Is this statement of value true today? In a globalized world, with focus on supply chain traceability and changes in consumer behavior and with modern marketing concepts and brand strategies, how should we think of leather value today? This lecture will investigate the “value of leather” and suggests how it can be supported by addressing core issues and opportunities relating to the *IDENTITY* of leather, the *IMAGE* of the industry, and *INNOVATION* in the way we make and sell our products.



 ICT

PRESS RELEASE FROM GLCC

4 April, 2013

GLCC Conducts SWOT Analysis of Global Leather Industry

The Global Leather Coordinating Committee (GLCC) met during the recent APLF trade fair in Hong Kong to continue discussions on collaborative projects in the leather industry. To ensure continued alignment of the group with critical strategic needs a brainstorming session was held to identify perceived major Strengths, Weaknesses, Opportunities and Threats of importance to the industry. The key Strength identified was the “*natural / renewable*” nature of leather, counterbalanced with a significant Weakness being a “*lack of understanding by general population / consumers*” about leather and the leather industry. A major opportunity for the industry is communication on the “*natural / beauty*” aspects of leather and a major threat being confusion with “*synthetic / artificial*” replacement materials. Participants felt there is a need for better communication about the type of material that we produce and the industry needs to emphasize the sustainability of leather to our customers and consumers.

Good progress is being made on projects initiated by the GLCC. The ICT has compiled a database of leather labelling standards and regulations by country; this will soon be made publicly available. Leather identification by the International Leather Mark is a more complex endeavour, but work on compiling a list of existing marks and ownership is progressing.

Proposals are now in place to generate, from individual tanneries, Leather Carbon Footprint inventory data according to the system boundaries recommended by the 2012 UNIDO Technical Report and endorsed last year in Bologna by GLCC. Some tanneries have already committed to this project. Additional volunteer tanning facilities are welcome, and GLCC will approach relevant candidates worldwide. In addition, Cotance reported that the development work for an EN standard setting Product Category Rules for the environmental footprinting of leather started in March.

A draft list of Critical Substances in leather is being compiled by the IULTCS. The GLCC also discussed the limit of 3 ppm for Chromium VI in leather, which is being adopted under REACH legislation. This limit is expected to be in place in the EU over the next two years; it will also apply to leather entering the EU. The GLCC will support the issuance of best practice guidelines to help meet this restriction.

The next meeting of the GLCC is scheduled for October in Bologna.

-END OF PRESS RELEASE-

For editorial Information: Elton Hurlow Email: elhurlow@buckman.com Mobile: +1 901 272 6689

NOTE: The GLCC consists of delegates representing the three International organizations that operate within the leather sector – International Council of Tanners (ICT), International Council of Hide Skin & Leather Traders Associations (ICHSLTA), and International Union of Leather Technologists and Chemists Societies (IULTCS) – and invited guests from key organizations with leather industry interests.

COUNCIL CONFERENCE CALL MINUTES

AMERICAN LEATHER CHEMISTS ASSOCIATION

SPRING COUNCIL MEETING

April 10, 2013 • 11 am Eastern/10 am Central Standard Time

Present

Officers:	Steve Gilberg, Steve Lange, Sarah Drayna
Council Members:	C.K. Liu, Andy Porter, Andy Rhein, John Rodden, Susan Steele
Convention Chair:	Lee Lehman
Convention Vice Chair	Doug Morrison
Executive Secretary:	Carol Adcock

1. Welcome.

Vice President Steve Lange opened the meeting until the arrival of the President. One councilor was unable to participate due to travel. It was confirmed that a quorum was present. October 16, 2012 minutes were previously approved by email.

2. Convention Status Update.

2013 Annual Meeting

Update and Overall Schedule

Lee Lehman, Convention Chair, reported that the convention would be held at Pinehurst Resort in Village of Pinehurst, NC, June 20 – 23. The room rate will be \$327.32 per night for a single and \$231.35 per person per night for double occupancy. The rate includes lodging for one night, breakfast, lunch, dinner, 10% resort service fee and taxes.

The registration fee for those staying at the designated hotel will remain the same as last year. The cost for all those staying at another facility will be the regular registration fee plus the meal plan for the three days of the convention. Accompanying guests not staying at the designated hotel will have to pay a fee for joining the group for meals. Dinner on Friday evening, June 21, is part of the package but will not be as a group. Reservations with either the Carolina Dining Room (in the Carolina) or The 1895 Grille (at the Holly Inn) need to be made prior to arrival for the convention. Reservations at either place can be secured by calling 1-800-487-4653 and selecting Option #6. The Welcome Letter at the website, www.leatherchemists.org has a place to print the convention registration form since the online registration form is waiting to be updated by the web people. Also the information about making reservations for Friday is located within the Welcome Letter.

Financial Campaign

Doug Morrison has previously been approved by council as Convention Vice Chair for 2013 upon the resignation of Steve Yanek. He reported that he is ready to start the financial campaign and has already received a gold sponsorship from GST AutoLeather. There will still be the three levels of sponsorships, namely, Gold, Silver and Bronze as in the past several years; however, sponsorship of a specific event such as a mixer on Thursday or Friday evening, the Scavenger Hunt, the Lawn Games Tournament or a Tennis Tournament have been added for 2013.

Technical Program

Steve Lange reviewed the schedule for the technical program that was sent out to Council on Monday. There will be a Users Panel with Tim Sievert of Harley-Davidson, David Hill of Heritage, and John Haubert with Chrysler. The program is filled awaiting confirmation of one or two speakers. Mr. Lange reported he had at least two presentations on a waiting list if any of the scheduled ones withdraw. He feels like the Modern Meadow presentation will be very unique. Mr. Rhein felt that the Users Panel will be very interesting also. There are a total of 20 speakers including the Wilson and Users Panel.

Wilson Lecture

The Wilson lecture is on schedule with Elton L. Hurlow of Buckman International being the presenter. The title of his presentation is "The Value of Leather as a Component Brand." His bio and photo were published in the April issue of the Journal. His abstract is still needed.

Sports Activities

Jim Ignatowski has previously been approved as the Sports Activities Coordinator. The golf tournament will begin with lunch at noon on Friday, June 21. Golfers are to order their lunch as part of their hotel package at the Donald Ross Grill in the Main Clubhouse by Course No. 5. Buckman is again sponsoring a golf pro, Larry Shaver, former Head Golf Coach at Vanderbilt University, to analyze golf swings using sensors and video with real time analysis and feedback. He will be available from 7 to 10 pm on Thursday in the Oakley Room where there will also be a cocktail reception from 7 pm to 8 pm. Mr. Ignatowski will be asked to organize a tennis tournament for Saturday afternoon with sign-up similar to the golf tournament.

Social Activities

Donis Bosworth has previously been approved as the Social Activities Coordinator. She has planned a Scavenger Hunt and Lawn Games Tournament on Saturday afternoon from 2 pm to 5 pm. Prizes will be given, and beer will be served. She has prepared a listing of activities at Pinehurst and the surrounding area both on the website as well as in the 2013 convention brochure.

Alsop Award

The Alsop Selection Committee submitted their nominee for the award. Upon motion made and seconded, it unanimously passed. The recipient of the award will be notified.

O'Flaherty Award

The recipient of the award was previously approved by Council and will be notified to seek attendance at the convention.

AV Coordinator

C.K. Liu will check to see if Nick Latona will be able to attend the convention to be the AV Coordinator for the technical sessions.

2014 Convention Update:

Doug Morrison, 2014 Hotel Arrangements Chair and Convention Chair, submitted 5 proposals to Council prior to the conference call. All 5 were reviewed. Council was asked to send an email to the Executive Secretary of their first and second choice among the 5. Mrs. Adcock will collate the choices and let Mr. Morrison know how to proceed.

3. Financial Reports.

Council had previously been emailed the financial statements for 2012 and the Performance vs. 2012 Budget report. The reports showed a loss for the year 2012 of \$2,384 which was considerably lower than the anticipated loss of \$15,266 reflected on the approved 2012 budget. After review of all financials for 2012, it was felt that the Association is in sound financial position. A financial analysis was performed on the 2012 books per the bylaw change passed in 2011. The auditor's letter will be attached to these minutes.

Motion was made and carried to accept the 2012 financial reports.

Executive Secretary Carol Adcock reviewed the Membership Report and Breakdown as of March 31. There are a total of 365 members at the present time including SLTC members.

Ms. Adcock also reported that final notices for dues and subscriptions had gone out several weeks ago. A list of unpaid dues as of April 1 was also reviewed. All will be dropped from the Association per the by-laws as of April 1. Mrs. Adcock reported that 6 advertisers committed for 2013 journal advertising. All are paid.

4. Technical Committee Reports.

Technical Committee Coordinator, Sarah Drayna, submitted the following written report:

Environmental Committee

Since our last update, we have held to our goal of quarterly meetings via telephone. The group met during October 2012 and January 2013, with the next meeting is scheduled for April 16. Our calls have had excellent attendance and participation with topics ranging from chromium issues, current and anticipated regulatory issues facing the industry, leather testing issues and associated data quality, along with on-going discussion of future issues of interest or concern. Websites and printed information continue to be shared on a regular basis within the Committee by its members.

We look forward to seeing each other during the annual Convention. At that time I will need to step down as Chair, but plan on continuing as an active member of the Committee.

Respectfully,
Kim Dirks

Collagen Subcommittee

No new business (E. Brown)

Methods and Specifications

Next meeting to be held April 24 and 25 in Wyndmoor, PA.

RLC

Next meeting to be held on Tuesday April 23rd in Wyndmoor, PA.

Agenda for meeting submitted by E. Brown: [Ed. Note: Agenda not included since meeting completed prior to this June publication of *JALCA*.]

Future Meeting Plans

2013

- ASTM D-31 Meeting, ERRC (Wed. PM and Thurs., April 24-25, 2013)
- ALCA Annual Meeting, Pinehurst, NC June 20-23, 2013

Education Committee

No report at this time.

Discussion followed regarding the report. Mrs. Drayna reminded Council that Mr. Dirks commitment for chairing the Environmental Affairs Committee was for one year only. Therefore she asked Council for recommendations for a replacement. Please email her with any ideas you may have.

Mrs. Adcock reported that the Education Committee has received one new student for 2013. She also reported that Mr.

Haque has her contact all current students to make sure all their assignments had been submitted to Mr. Haque. Contact was made with several students, and they were encouraged to continue with work on the course.

Motion was made and carried to accept the Technical Committee Report.

5. Editor's Report

Robert White submitted the following written report:

April 3, 2013

Dear ALCA Officers and Councilors;

Comparative manuscripts activity during the most recent 6-month period (October through February) was:

	<u>Received</u>	<u>Rejected</u>	<u>Approved</u>	<u>In process</u>
2013	30	8	14	8
2012	27	16	11	0
2011	30	15	15	0

Possibly influenced by the May IULTCS, I recently encountered a "shortage" of approved manuscripts, interfering with our three month lead-time for abstract translations. Therefore, I did much more extensive pre-editing work with authors of marginal initial submissions (English, formatting, experimental information, references, etc.), which resulted in the needed additional Editorial Board approved manuscripts. I am now scheduling approved manuscripts for our July 2013 issue. A June Annual Meeting yield of at least 6-7 publishable papers is vital to our sustaining 46 good quality manuscripts this year.

Our Editorial Board continues to provide reliable reviews, especially critical for the many manuscripts with complex new analytical methods. Dr. Robert Dudley recently resigned from the EB. We thank Bob for his dedicated help and perceptive reviews. I need new EB members, especially with analytical and wet end expertise. Jorge Lisnevsky and David Rabinovich continued to provide Spanish translations of abstracts. David will be presenting his Lollar Prize 2011 Wilson lecture at the forthcoming IULTCS.

We have evolved smooth-running teamwork with design publishing resource, KSA&D, enabling consistently upload our *e-Journal* on the first day of each month. The *Journal* page count YTD is 17% (24 pages) more than the same period last year. Tighter controls of figures and tables going forward should get us back on track.

Respectfully submitted,
Robert F. White
Journal Editor

Council reviewed the Editor's report. Mrs. Adcock reported that Mr. White would not be attending the IULTCS Congress in Turkey as previously thought.

Motion was made, seconded and passed to accept the Editor's Report as written.

6. Other Committee Report

Ways and Means Committee

Chair of the committee, Andy Rhein, submitted the following written report:

As of April 10, 2013 our Portfolio was valued at \$ 271,683 incurring a gain of \$14,242 YTD.

The following outlines the diversification of the Portfolio in \$ and %:

Equities	\$210,390	or 77.40%
Fixed Income	\$41,900	or 15.40%
Cash	\$19,393	or 7.20%
Total	\$271,683	or 100.0%

Equities Sector Allocation

Consumer Discretionary	\$21,366	10.2%
Energy	\$49,505	23.5%
Financials	\$25,769	12.2%
Industrials	\$49,484	23.5%
Materials	\$15,652	7.4%
Utilities	\$20,724	9.9%
Telecommunications	\$10,848	5.2%
Others	\$ 17,044	8.1%
Total	\$210,390	100.0% (77.50% of Portfolio)

Fixed Income Sector Allocation

Blackrock High Income	\$ 8,980	21.4%
Unit Inv. Grade Select	\$ 15,123	36.1%
MFS Charter Income	\$ 17,798	42.5%
Total	\$41,901	100.0% (15.4% of Portfolio)
Cash	\$ 19,393	7.10% of Portfolio

Respectfully submitted,
Andreas Rhein

It was noted that the amount of cash is rather high right now, but it will be invested soon. Motion was made and carried to accept the Ways and Means Committee Report.

Nominating Committee

The 2013 Nominating Committee submitted a Slate of Candidates which was approved by Council. However, the nominee for VP Elect had to resign and a new candidate has been found. Council approved the new candidate, and the 2012 Slate of Candidates will be as follows: VP Elect David Peters of Twin City Hide, Inc.

Councilors: Chris Koelblinger of Horween Leather Co.
Gary Rennerfeldt of Tyson Foods, Inc.
Steve Schroeder, Jr. of Atlas Refinery Inc.

The fourth candidate for councilor notified Andy today that he had to withdraw from running. Andy then placed two names in nomination waiting confirmation from them if either would run. Motion was made and seconded that all names presented by the Nominating Committee be voted upon in order to expedite the approval of the 2013 Slate of Candidates. Motion passed. Mr. Rhein will contact the two potential councilor candidates to see if at least one of them will run and then notify Council.

The election will commence shortly using electionbuddy.com. Ballots are due no later than 5 pm on June 1, 2013.

7. Old Business

No old business came before Council.

8. New Business

President Gilberg reviewed the terms of officers which had been discussed on numerous occasions during previous Council meetings. It was felt that during the first year of an officer's tenure, they are learning the position only to be out of office as their duties were perfected. Suggestion was made that the position of Vice President Elect be dropped with the duties of that office being given to various Councilors each year. Two year terms for President and Vice President were felt to be appropriate. Discussion was then tabled to be continued during the Council Meeting with old and new Council members on Saturday, June 22 at 1 pm.

9. Next Council Meeting

The next Council meeting will be on Thursday, June 20 at Pinehurst Resort at 9 am including the hotel staff. Council was encouraged to attend.

The old and new Council will meet on Saturday, June 22, at Pinehurst from 1 to 2 pm mainly to introduce the new members of Council and briefly discuss the convention.

There being no further business, the meeting was adjourned.

Respectfully submitted,
Carol Adcock
Executive Secretary

Scott Northam, CPA
1302 58th Place
Lubbock, TX 79412
Phone (806) 535-7409

INDEPENDENT ACCOUNTANTS REPORT ON APPLYING AGREED-UPON PROCEDURES

American Leather Chemists Association
1314 50th Street, Suite 103
Lubbock, TX 79412

I have performed the procedures enumerated below, which were agreed to by The American Leather Chemists

Association (ALCA), solely to assist you in evaluating the revenue and expense transactions of the Organization for the fiscal year ended December 31, 2012. ALCA's management is responsible for the presentation of the revenue and expense transactions. This agreed-upon procedures engagement was conducted in accordance with standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, I make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

I examined the detailed general ledger and a representative sample of the revenue and expense transactions and the related underlying supporting documentation for the organization for the fiscal year ended December 31, 2012 for the purpose of determining whether the documentation presented properly supported the revenue and expense transactions and were properly categorized within the financial records. I found no significant exceptions within the revenue and expense transactions tested.

I was not engaged to conduct, and did not conduct, an examination, the objective of which would be the expression of an opinion on the financial statements of the Organization. Accordingly, I do not express such an opinion. Had I performed additional procedures, other matters might have come to my attention that would have been reported to you.

This report is intended solely for the information and use of by the directors and management of American Leather

Chemists Association and is not intended to be and should not be used by anyone other than those specified parties.

SCOTT NORTHAM, CPA
Lubbock, Texas
April 1, 2013

TANNERY OF THE YEAR AWARDS FOR 2013

At the third Tannery of the Year Awards ceremony, which took place in Hong Kong on March 25, PrimeAsia China, was named as the global winner. The tannery, based in Huangjiang in Guangdong Province, follows in the footsteps of previous global winners, Heller-Leder in 2011 and the Ethiopia Tannery Share Company in 2010.

Giving his immediate reaction to winning the global award, PrimeAsia's chief executive, Jon Clark, said: "For many years it's been our passion to try to do the right thing and to make a difference. We are just so pleased that this award recognises some of that work." Earlier in the evening, PrimeAsia China picked up the regional award for China. Other regional winners on the night were Seton AutoLeather for Africa, SB Foot Tanning Company for the Americas, Midori Hokuyo for Asia excluding China, and Sepici Grubu for Europe.

In all, nearly 50 tanneries were nominated for the 2013 awards, with nine finalists featuring in detailed reports in *World Leather* magazine over the course of the past year. Finalists travelled to Hong Kong to make formal presentations to an independent judging panel on March 25 and to take part in the awards ceremony at a gala dinner the same evening. Members of the judging panel were Paul Pearson from the International Council of Tanners, Dr Patricia Casey of the International

Union of Leather Technologists and Chemists Societies, Kim Reid from British Airways and Ivan Král from the United Nations Industrial Development Organisation.

Four finalists won Highly Commended awards: Lefarc (Americas), Royal Leather Industries (Asia excluding China), Xuzhou Nanhai (China) and Gruppo Dani (Europe). In addition Xuzhou Nanhai won the inaugural Tannery of the Year: Innovation Award for work it has done on the recovery and re-use of sulfides.

Simon Yarwood, chief executive of World Trades Publishing, the company that runs the Tannery of the Year competition, said in response: "We have been delighted by the standard set by the nine finalist tanneries for Tannery of the Year 2013 and by the response we have received to this initiative." The fourth Tannery of the Year programme will begin later this year, with the final taking place in Shanghai in September 2014. (March 2013)

(About Tannery of the Year: Tannery of the Year is an initiative run by World Trades Publishing, the company that owns and has published *World Leather* magazine for the last 25 years. The competition began in 2009, inspired by the International Leather Forum in Paris in September 2007.)

Few people realize that Leather Making is the world's oldest manufacturing process, thus the world's oldest industry. Tanning—the process of converting hides and skins into leather—is also the world's first science.

Also, because of the pure craftsmanship involved, tanning may well be the world's first art form.



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Our waterbased polyurethane technology offers a safer, more environmentally friendly solution to your high-performance coatings requirements.
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NOTHING TAKES THE PLACE OF LEATHER

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