## TRATEG

#### Publication Staff

Editor

Dr. Gwen F. Fontenot

Ernst & Young

**Editorial Assistant** 

Michelle Haarhues

University of North Texas

Editorial Advisory Board

Dr. David Ambrose Dr. V. V. Bellur

University of Nebraska-Omaha California State University-Bakersfield Troy State University

The University of Texas at El Paso

Western Carolina University

Ms. Ianet Bradshaw Dr. James Carland, Jr.

Dr. Jo Ann C. Carland

Western Carolina University Dr. Donald Clause University of West Florida Dr. Richard Dailey University of Montana Dr. Saul Diamond University of Northern Iowa

Dr. Wilke English Dr. Fred Fry

Dr. Robert Kemp Drake University Dr. Robert Kerber Illinois State University

**Bradley University** 

Mr. Chris Kobler Small Business Administration Dr. Joe Latona University of Akron Dr. Binshan Lin Louisiana State University-Shreveport

Dr. James Paradiso National Louis University Dr. John N. Pearson Arizona State University

Dr. George Rimler Virginia Commonwealth University Dr. Robert Rose

Central Missouri State University Dr. Howard Rudd College of Charleston

Dr. Homer Saunders University of Central Arkansas Dr. Leo Simpson

Eastern Washington University Dr. Joe Singer University of Missouri-Kansas City

Dr. Matthew Sonfield Hofstra University Dr. George Solomon Small Business Administration

Dr. Harriet Stephenson Seattle University Dr. Mark Weaver University of Alabama

A publication of the Small Business Administration and the Small Business Institute Directors' Association.

Send subscription requests to the National SBIDA Center, College of Business Administration, University of Central Arkansas, Conway, AR 72032. Annual subscriptions and back issues may be ordered at \$15 each.

"The U.S. Small Business Administration's participation in this cosponsorship activity does not constitute an express or implied endorsement of any of the cosponsor(s)' or participants' opinions, products or services." "SBA Auth. #88-1170"

© Copyright 1991 Small Business Institute Directors' Association

#### SMALL BUSINESS CONSULTING CONFERENCE

# Small Business Institute Directors' Association 16th Annual Conference Washington, D. C February, 1992

### A Conference Announcement and Call for Papers

The 16th annual SBIDA conference will be held January 29 -February 2, 1992 at the Hyatt Regency-Capitol Hill, Washington, D.C. The conference will include an assortment of program activities related to small business and entrepreneurship. The program will consist of competitive paper presentations, plenary sessions, symposia, panels, and workshops.

The conference theme is "Helping Small Businesses Prepare for Global Competition in the Nineties." Conference tracks include Small Business in Global Competition, Legal Issues for Smaller Firms, Successful Financial Operations, Managing Successful Firms, Smaller Firms and the Environment, Entrepreneurship and Trade, Global Management for Smaller Firms, Succussful Marketing in Smaller Firms, Accounting in Smaller Firms, and International Assistance Programs. Track chairs will be announced.

Competitive papers, symposia, panels, and workshop proposals are now being solicited on topics related to the respective tracts. Submissions should focus on applied rather than theoretical research. Papers should be submitted by September 13, 1991. The best papers will be reviewed for possible publication in the *Journal of Small Business Strategy*. Contact the conference chairperson or the SBIDA National Center for further information.

Dr. Robert Kemp
Vice President-Programs
Drake University
Department of Management
Des Moines, IA 50311
Phone (515) 271-2807 FAX (515) 271-2001

SBIDA National Center College of Business Administration University of Central Arkansas, UCA P. O. Box 4983, Conway, AR, 72032 Phone (501) 450-5300 FAX (501) 450-5360

