

Gendered Personality Traits, Academic Programs and Academic Performance of Pakistani University Students: Evidence from Pakistan

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ARTICLE DETAILS	ABSTRACT
History:	The academic performance reflects students' success or failure to achieve
Accepted 25 August 2021	learning objectives and goals in their academic endeavours. Previous
Available Online September 2021	studies have highlighted the major influence of students' gender,
	personalities, and academic programs on their academic performance.
Keywords:	Different cultures, social settings, and educational systems promote
Stereotype Gender Roles,	different perceptions of gender roles that can produce different
Traditional Subject Choices,	preferences of subjects and personality traits. Hence, the study aimed to
Stereotype Personality Traits,	assess the direct and total effects of Pakistani university students'
Academic Performance, Gendered	gender, personality traits, and subject choices or academic programs on
Subject Choices	their academic performance. The Structure Equation Modeling approach
	was applied in two stages to find out the impacts of gender, personality
JEL Classification:	traits, and academic programs on students' academic performance. The
P36	results showed that the gender variable is related to students'
	personality traits and the academic program. Although, gender did not
	have a direct impact on students' grades, but its total effect through
DOI: 10.47067/reads.v7i3.399	personality traits and the academic program was significant. The
	personality traits were not found to have a direct or total significant
	effect on students' academic performance. The academic performances of
	students of some academic programs were higher as compared to
	students of other academic programs. The stereotype gendered
	personality traits and subject choices were present in students. The
	students' perceptions of stereotype gender roles, consequent personality
	traits, and subject choices should be intervened to improve the academic
	performance of both genders.

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1. Introduction

Academic performance is critical because it defines success or failure in any course of study. It provides options for academic paths, and it limits employability in different professions and jobs. Therefore, teachers, parents, students, educational administrators, and education policymakers remain concerned about academic performance (Lamas, 2015). The academic performance is generally measured in terms of grades, and it describes students' academic attainments in any academic program in quantified form (Cachia *et al.*, 2018; York *et al.*, 2015). Hence, academic performance is the estimation of students' learning attainments as a result of his/her involvement in any instructional activity approved by an instructor (Lamas, 2015).

A large number of studies have underlined the roles of students' personal and contextual factors in their academic performance. Some important personal attributes that influence academic performance are students' gender (Hdii & Fagroud, 2018), motivations, learning, and cognitive processing strategies, regulation of learning, learning orientation (Vermunt & Vermetten, 2004), conceptions of learning, epistemology (Schommer-Aikins & Easter, 2008), general intelligence (Kpolovie, 2017; Watson & Monroe, 1990), emotional intelligence (MacCann *et al.*, 2020) and personality (Andersen *et al.*, 2020). Equally, some important contextual predictors of students' academic performance are socioeconomic background (Ali *et al.*, 2019; Thomson, 2018), institutional environment (McDill *et al.*, 1967), quality of instruction (Nortvedt *et al.*, 2016; Weinert *et al.*, 1989), and nature of the academic program (Ma, 2001; Shulrufa *et al.*, 2010). To a considerable extent, these personal and contextual attributes of the academic performance vary in males and females (Pelch, 2018).

The literature draws attention to the role of gendered stereotypes in academic performance. The society, media, teachers, caregivers, and the implicit and explicit gendered curriculum of educational institutions propagate and encourage gendered social roles in students, and students acquire gendered stereotype behaviours (Gonzalez *et al.*, 2020; Islam & Asadullah, 2018). Consequently, these stereotypes determine their subject preferences and academic performances (Gonzalez *et al.*, 2020). It means male and female students' academic performance is likely to differ in some subjects. The male students were found to have higher academic performance than female students in STEM subjects (Matz *et al.*, 2017). Whereas female students have shown higher academic performance in language and humanities (Cavaglia *et al.*, 2021; Hdii & Fagroud, 2018). However, the difference in male and female academic performance in STEM subjects has shrunk, and there is consistently better performance of female students in language, arts, and humanities over the last two decades (Cavaglia *et al.*, 2021; Hdii & Fagroud, 2018). More than a decade ago, the Sparks-Wallace (2007) noticed that narrowness of differences in academic performance of female students has increased over the years. In this way, the academic performance of female students is improved in all subjects, regardless of their nature as scientific, technical, and languages (Hdii & Fagroud, 2018).

Although, the gendered differences in academic performance have declined in recent years, many studies have documented the impact of students' personality traits on their academic performance. The student's academic performance relates to their different personality traits (Poropat, 2009). There is mounting evidence that the Neuroticism trait has negative implications on students' academic performance (Komarraju *et al.*, 2011). Whereas personality traits of Conscientiousness, Agreeableness, and Openness to experience are linked with students' better academic performance (Poropat, 2009). There is inconclusive evidence about the Extraversion trait's positive role in better academic performance (O'Connor & Paunonen, 2007). Although the importance of personality traits in academic performance is conclusive, the notion of gendered personality traits is present in literature

(Weisberg *et al.*, 2011; Yousaf Zai & Jan, 2019). The literature leads to conclude that women might have higher levels of Agreeableness, Openness to experience, and Neuroticism (Chapman *et al.*, 2007; Rahmani & Lavasani, 2012). However, there is inconsistent evidence about gender differences in Extraversion, and Conscientiousness traits (Costa Jr. *et al.*, 2001; Kim *et al.*, 2016; Rahmani & Lavasani, 2012; Yousaf Zai & Jan, 2019). The perceived gendered social and occupational roles generate gendered personality traits (Costa Jr. *et al.*, 2001).

Although the gender differences in academic performance in STEM subjects have decreased in the recent decade, the stereotype gendered subject choices persist (Gasteen, 2019). Although females have started to enrol in traditional masculine subjects in recent years (UNECE, 2019), males are more likely to take STEM subjects at the university level than females in OECD countries (Cavaglia *et al.*, 2021). The female students may be overrepresented in health and cultural subjects, while male students may be overrepresented in science and economy subjects (Korpershoek *et al.*, 2012). Additionally, there are gendered preferences within science subjects. The females prefer to study biology as compared to males who prefer to study physics (Gasteen, 2019).

It is worthwhile to mention that these stereotype subject choices and stereotype attitudes are stronger in males as compared to females. Females have started to take interest in the traditional masculine subject, but males do not show interest in traditional feminine subjects (van der Vleuten *et al.*, 2016; Whitehead, 1996). Previous studies suggest that gendered patterns in the choices of subjects are the results of social conditioning and gender-biased environments (Gasteen, 2019). The field of science and science occupations are socially perceived as not suitable for females (Dom & Yi, 2018; van der Vleuten *et al.*, 2016). Subsequently, females opt to enrol in non-science subjects more than in science subjects (Dom & Yi, 2018). Nowadays, the underrepresentation of females in STEM subjects at the university level is a challenge for modern societies and education systems (Cavaglia *et al.*, 2021).

The results of several studies have established that gendered personality traits produce gendered subject choices (Korpershoek *et al.*, 2012), and the personality traits mediate relationships between gender and subject choices (Vedel, 2016). Therefore, personality traits may predict students' interests in different subjects (Balsamo *et al.*, 2012). Vedel (2016) found that higher Neuroticism, Agreeableness, and Openness traits are linked to choosing arts/humanities and psychology subjects, whereas higher Openness and Extraversion traits are associated to opt for law, political science, and economics subjects. Likewise, the higher Extraversion trait may not be associated with the choice of science subjects (Korpershoek *et al.*, 2012).

2. Conceptual Framework

Conclusively, personal factors such as gender, personality, and contextual factors such as subject choices impact students' academic performance. These factors have direct and indirect impacts on students' academic grades. However, the social and cultural factors foster gendered roles, gendered competency beliefs, and gendered perceptions of occupations. Therefore, the different social and cultural setups may endorse different gendered personality traits, subject choices, and academic performance to study the total and direct effects of students' personal and contextual factors on academic performance in a single study because these can delimit academic performance (Crowther & Briant, 2021; Lamas, 2015). Hence, the current study explained the impacts of students' gender, personality traits, and academic programs on their academic performance. The following conceptual framework was applied in this study.

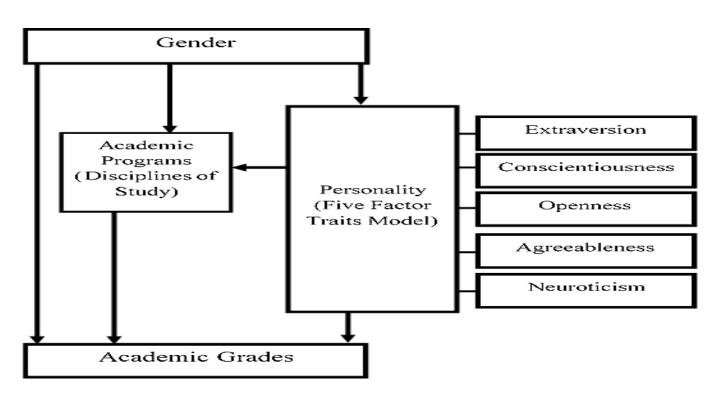


Figure 1: Conceptual Framework

According to the above conceptual framework, the current study envisioned direct and total effects of students' gender, personality traits, and academic programs on their academic performance. Subsequently, the objective of the study is to find out the effects of students' gender, personality traits, and academic programs (Major Subjects of study) on their academic performance. Following postulates were formulated to achieve the objectives of the study:

Hypothesis I: The students' gender, personality traits, and academic programs (Major Subjects of study) will have no significant direct impact on their academic performance.

Hypothesis II: The students' gender, personality traits, and academic programs (Major Subjects of study) will have no significant total effect on their academic performance.

3. Method

3.1 Sample

The participants in this study were students from different departments of the Islamia University of Bahawalpur, Bahawalnagar campus. This campus is located in the Bahawalnagar city in southern Punjab. The literacy rate in the Bahawalnagar district (50.3%) is far below the literacy rate of Punjab (64%) (PSLM, 2021). Also, the education score (14.4) of the Bahawalnagar district is below than the average score (17.26) of all districts in Punjab (PSLM, 2021). A total of 280 students voluntarily participated in this study. Among these respondents, 192 were female and 88 were male. The age of 96 percent of respondents was in the range of 18 years to 25 years. A total of 171 students stated their residential status, and among these, 56 percent of students were from a rural background and 44 percent were from an urban background.

3.2 Data Collection

The students filled online Google form to provide their demographic information such as gender, academic program, and academic performance. The personality measures comprised different items freely available on International Personality Item Pool (IPIP) website. The students pointed out their agreement with statements of items to express their personality traits. The previous studies have acknowledged that these items, sub-traits, and traits have adequate reliability and validity (Johnson, 2014). The 28 items were selected from the IPIP pool to measure 05 personality traits. These five personality traits have sub-traits. The Openness trait has sub-traits emotionality, intellect, and artistic interests, and the Conscientiousness trait consists of cautiousness, self-discipline, and achievement striving sub-traits. Whereas the trait Extraversion included assertiveness, friendliness, and excitement sub-traits. Likewise, trust, altruism, and sympathy were the sub-traits of the Agreeableness trait, and the Neuroticism personality trait was limited to sub-traits of anxiety, depression, and anger. The items of these personality sub-traits have a five-point scale, which comprised options ranging from 1=very inaccurate, 2= moderately inaccurate, 3= neither accurate nor inaccurate, 4= accurate, and 5= very accurate. The reversed scores were assigned to negative statements.

3.3 Data Analysis

The current study involved hierarchical constructs. Therefore, the use of SmartPLS2 was logical because the PLS-SEM has been proven a good choice to comprehend the bigger picture that incorporates hierarchal latent variables interconnected in complex layered models (Akter *et al.*, 2017). Furthermore, the PLS-SEM approach is useful because of its robustness to small sample size, normality issues of data, easiness to use measurement and structural modeling, and being an exploratory approach of research (Ringle *et al.*, 2012). In hierarchical second-order modeling, the common approach used in PLS-SEM is the two-step approach (Anderson & Gerbing, 1988). In the first step, the measurement model is tested to determine the reliability, convergent validity, and discriminant validity of the dimensions and associated items (Thien, 2020). In the second step, the scores of latent variables are used to formulate second-order constructs for modeling (van Riel et al., 2017) and the path relationships of second-order latent variables are determined (Tehseen et al., 2017). In this way, the first-order interrelated variables are channelled into a less, and manageable number of second-order variables to provide a simpler, and a more understandable version of the hierarchical model (Roni et al., 2015). Generally, the researchers prefer a two-step approach when they are more interested in paths and their significance from and to second-order constructs (Becker et al., 2017). Following the popular approach in hierarchical modeling, data analysis in this study comprised two stages. The first stage analysis consisted of measurement model analysis. In this stage, the objective was to identify the adequacy of the measurement model for all variables in the model. Based on the measurement model, the scores of second-order latent variables were calculated, and later on, these scores were used to test postulated paths in second-order analysis. The second stage analysis involved the testing of paths between second-order personality variables (Personality Traits) and the other variables in the model.

4. Results

The data analysis results are presented in two sections. The first section consists of the results of measurement model analysis in the first stage analysis. Section two consists of the result of second-stage analysis that covers structural modelling of second-order latent variables. Figure No.2 shows the results of two sections combined manually for the understanding of the reader.

4.1 Measurement Model Analysis (First Stage Analysis)

In the measurement model the variables gender, academic programs, and academic performance were not hierarchical latent variables and these were used in second stage analysis. However, the

personality construct has hierarchal latent variables. The measurement model results of first stage analysis show that 28 items for 15 Personality sub-traits were found adequate and valid in this study (Figure No.2 and Table No.1). The 15 sub-traits (first-order latent variables) were minimized into five personality traits (Second-order latent variable). The different indicators in the measurement model have adequate loadings on the latent variable. The composite reliability and average variance extracted depicted the adequacy of the measurement model. All latent variables in this measurement model have AVE values above 0.5, and the composite reliability above 0.7 (Hair *et al.*, 2019). With an exception, item loadings on cautiousness sub-trait were above 0.5, but insignificant. However, these items were retained in the cautiousness sub-trait because these have item loadings greater than 0.5, though these were insignificant (Hair *et al.*, 2014). The items of the remaining sub-traits have item loadings significant and above 0.5, and consequently, these items were retained in the measurement model (Hair *et al.*, 2014). The final measurement model to measure students' personality traits has the following validity and reliability indices.

Item Loadings,	Reliability, and (Convergent	: Validity			
Personality Trait	Personality Sub-trait	Items	Item Loadings	T Statistics	Composite Reliability	AVE
Agreeableness	Altruism	ALTR-3	0.831	35.836***	0.816	0.690
-		ALTR-4	0.830	38.927***	7	
	Sympathy	SYMP-3	0.740	13.776***	0.748	0.597
		SYMP-4	0.804	19.481***	7	
	Trust	Trus-3	1.000		1.000	1.000
Conscientious-	Achievement-	Achi-1	0.727	9.030***	0.764	0.619
ness	Striving	Achi-2	0.843	17.866***		
	Cautiousness	CAUT-1	0.796	1.395 ^{N.S}	0.804	0.673
		CAUT-4	0.844	1.608 ^{N.S}		
	Self-discipline	Selfd-1	0.771	15.550***	0.770	0.627
		Selfd-2	0.811	23.347***		
Neuroticism	Anger	Anger-1	0.828	24.388***	0.811	0.682
		Anger-2	0.823	21.154***		
	Anxiety	Anx-2	0.666	7.177***	0.758	0.615
		Anx-3	0.887	22.761***		
	Depression	Depr-1	0.882	45.281***	0.826	0.704
		Depr-3	0.794	17.470***		
Openness	Artistic	Art-in-1	0.589	4.409***	0.718	0.571
	Interest	Art-in-2	0.891	19.820***		
	Intellect	INT-1	1.000		1.000	1.000
	Emotionality	Emot-1	0.704	7.484***	0.749	0.601
		Emot-2	0.840	18.444***		
Extraversion	Assertiveness	Assr-2	0.855	44.717***	0.829	0.708
		Assr-3	0.827	26.445***		
	Excitement	Excs-1	0.921	29.222***	0.758	0.619
	seeking	Excs-2	0.625	5.097***		
	Friendliness	Fris-1	0.717	8.427***	0.750	0.601
		Fris-2	0.829	14.916***		

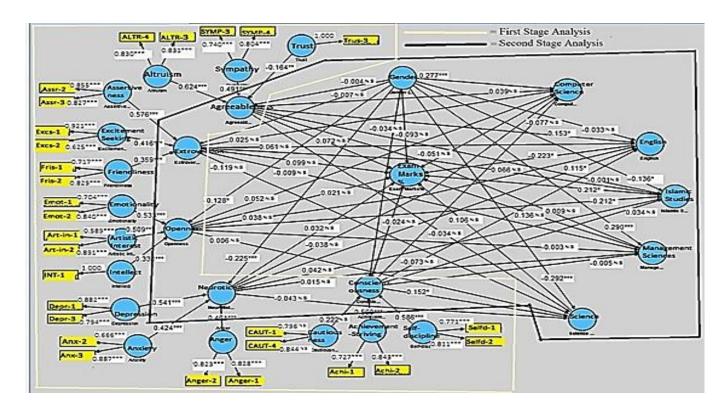


Figure No. 2: First and Second Stage SEM Analysis

Table No.2 shows the discriminant validity analysis of first-order constructs. The interrelationships of different first-order latent variables in the measurement model are lower than their square root average variance extracted (highlighted in Table No. 2). According to Fornell-Larcker Criterion, the first-order latent variables have discriminant validity (Henseler *et al.*, 2016).

Table No. 2: Comparison of Square Root AVE Values of Latent variables (First Order) and their interrelationships

		1	2	3	4	5	6	7	8	9	10
1	Achievement-Striving	0.787									
2	Agreeableness	-0.014	0.626								
3	Altruism	0.053	0.883	0.830							
4	Anger	0.050	-0.140	-0.109	0.826						
5	Anxiety	0.161	-0.019	0.028	0.215	0.784					
6	Artistic Interest	0.385	0.092	0.099	0.034	0.091	0.755				
7	Assertiveness	0.387	0.071	0.029	-0.068	0.111	0.343	0.841			
8	Cautiousness	0.053	0.366	0.369	-0.171	-0.172	0.069	0.043	0.820		
9	Conscientiousness	0.804	0.032	0.074	-0.015	0.061	0.373	0.439	0.289	0.539	
10	Depression	0.137	-0.119	-0.104	0.204	0.282	0.076	0.060	-0.118	0.111	0.839
11	Emotionality	0.402	0.086	0.078	0.157	0.176	0.327	0.281	0.027	0.372	0.166
12	Excitement seeking	0.255	0.058	0.060	0.103	0.146	0.309	0.375	0.000	0.275	0.103
13	Extraversion	0.435	0.063	0.044	-0.010	0.151	0.401	0.843	0.024	0.461	0.035
14	Friendliness	0.296	-0.007	0.007	-0.038	0.073	0.210	0.310	-0.002	0.264	-0.117
15	Intellect	0.324	0.035	0.013	0.063	-0.019	0.260	0.175	0.007	0.350	0.084
16	Neuroticism	0.165	-0.137	-0.095	0.662	0.676	0.095	0.048	-0.215	0.079	0.755
17	Openness	0.520	0.104	0.097	0.122	0.134	0.771	0.384	0.052	0.506	0.156
18	Self-discipline	0.380	-0.071	-0.065	-0.011	0.012	0.236	0.357	0.062	0.816	0.102
19	Sympathy	-0.053	0.806	0.473	-0.161	0.003	0.081	0.140	0.214	-0.014	-0.071
20	Trust	0.131	-0.329	-0.170	-0.043	0.232	0.059	0.096	-0.187	0.047	0.113

Tab	ble No. 2 (Continue)											
Con	mparison of Square Root AVE Values of Latent variables and their interrelationships											
		11	12	13	14	15	16	17	18	19	20	
1	Achievement-Striving											
2	Agreeableness											
3	Altruism											
4	Anger											
5	Anxiety											
6	Artistic Interest											
7	Assertiveness											
8	Cautiousness											
9	Conscientiousness											
10	Depression											
11	Emotionality	0.775										
12	Excitement seeking	0.246	0.787									
13	Extraversion	0.352	0.703	0.587								
14	Friendliness	0.245	0.199	0.620	0.775							
15	Intellect	0.210	0.332	0.310	0.198	1.000						
16	Neuroticism	0.237	0.165	0.078	-0.050	0.067	0.570					
17	Openness	0.771	0.401	0.496	0.304	0.582	0.197	0.588				
18	Self-discipline	0.233	0.221	0.356	0.164	0.281	0.056	0.340	0.792			
19	Sympathy	0.097	0.047	0.096	-0.012	0.015	-0.112	0.098	-0.054	0.773		
20	Trust	0.062	0.016	0.073	0.032	-0.115	0.140	0.025	0.024	-0.123	1.000	

4.2 Second-Order Path Model

Tables No.1 and 2 show that the measurement model in first-stage analysis can be used to draw second-order latent variables of second-stage analysis. Based on item scores in different sub-traits (First order latent variables), the scores of traits (Second-order latent variables) were calculated with the help of the SmartPLS2, and later these scores were used in the second-order analysis. The discriminant validity is shown in Table No.3. This table shows that square root AVE values of latent variables are greater than the interrelationships of latent variables in the second-order path model. Hence, these latent variables have discriminant validity (Henseler *et al.*, 2016).

Table No.3

		1	2	3	4	5	6	7	8	9	10	11	12
1	Agreeablen-ess	1.000											
2	Computer Science	0.048	1.000										
3	Conscientiou- sness	0.032	-0.050	1.000									
4	English	0.143	-0.319	-0.010	1.000								
5	Extraversion	0.063	0.013	0.461	0.065	1.000							
6	Islamic Studies	-0.023	-0.111	-0.035	-0.151	-0.019	1.000						
7	Male	-0.004	0.282	-0.034	-0.062	-0.007	-0.120	1.000					
8	Management Sciences	-0.013	-0.148	-0.020	-0.202	-0.014	-0.070	0.287	1.000				
9	Marks (Percentage)	0.032	-0.079	0.046	-0.282	0.079	0.233	-0.120	0.122	1.000			
10	Neuroticism	-0.137	-0.100	0.079	0.108	0.078	0.039	-0.225	-0.051	0.038	1.000		
11	Openness	0.104	-0.014	0.506	0.074	0.496	-0.137	-0.128	-0.046	0.038	0.197	1.000	
12	Science math	-0.029	-0.303	0.105	-0.414	-0.050	-0.144	-0.288	-0.192	0.176	0.031	0.049	1.00

The significance of different postulated paths tested in second-order path analysis is shown in Table No. 4 and Figure No. 2. The relationships of gender with academic programs were significant. The gender male has a significant positive relationship with computer sciences, negative relationship with Islamic studies, positive relationship with management sciences, and negative relationship with science math academic programs. The variable gender has a significant impact on personality traits as well. The male gender was negatively associated with Neuroticism and positively linked with Openness personality traits.

The relationships of different academic programs with personality traits were significant as well. Table No.4 shows that the Agreeableness personality trait is positively related to English discipline, the Conscientiousness trait has a positive relationship with mathematics discipline, Neuroticism trait has a positive association with English program of study, and Openness trait has a positive relationship with Islamic studies. Concerning the relationship between personality traits and academic performance, the personality traits were not found to directly relate to academic grades. However, the likelihood of academic performance varies in different academic programs. The students of the English program of study have a probability of the lowest academic performance as compared to students of Islamic studies who have likelihood to show the highest academic performance.

Table No. 4					
Second-Order Path Coefficients					
Hypothesized Paths	Original Sample	Sample Mean	Standard Deviation	T Statistics	P Values
Gender -> Personality Traits					
Male -> Agreeableness	-0.004	-0.005	0.053	0.074	0.941
Male -> Conscientiousness	-0.034	-0.035	0.059	0.584	0.560
Male -> Extraversion	-0.007	-0.005	0.064	0.105	0.917
Male -> Neuroticism	-0.225	-0.224	0.058	3.864	0.000
Male -> Openness	-0.128	-0.125	0.059	2.163	0.031
Gender -> Programs of Study					
Male -> Computer Science	0.277	0.280	0.066	4.224	0.000
Male -> English	-0.033	-0.035	0.059	0.557	0.578
Male -> Islamic Studies	-0.136	-0.135	0.042	3.279	0.001
Male -> Management Sciences	0.290	0.286	0.060	4.807	0.000
Male -> Science math	-0.292	-0.289	0.053	5.567	0.000
Personality Traits -> Programs of Study					
Agreeableness -> Programs of Study					
Agreeableness -> Computer Science	0.039	0.041	0.053	0.748	0.455
Agreeableness -> English	0.153	0.155	0.058	2.662	0.008
Agreeableness -> Islamic Studies	-0.001	-0.004	0.057	0.018	0.986
Agreeableness -> Management Sciences	-0.009	-0.013	0.064	0.144	0.886
Agreeableness -> Science math	-0.034	-0.033	0.060	0.574	0.566
Conscientiousness -> Programs of Study					
Conscientiousness -> Computer Science	-0.077	-0.077	0.060	1.286	0.199
Conscientiousness -> English	-0.073	-0.074	0.079	0.921	0.357
Conscientiousness -> Islamic Studies	0.034	0.034	0.075	0.457	0.648
Conscientiousness -> Management Sciences	-0.005	-0.003	0.065	0.074	0.941
Conscientiousness -> Science math	0.152	0.154	0.065	2.329	0.020
Extraversion -> Programs of Study					
Extraversion -> Computer Science	0.025	0.021	0.070	0.350	0.727
Extraversion -> English	0.061	0.063	0.073	0.834	0.405
Extraversion -> Islamic Studies	0.066	0.066	0.044	1.496	0.135
Extraversion -> Management Sciences	-0.009	-0.010	0.079	0.115	0.909
Extraversion -> Science math	-0.119	-0.120	0.062	1.911	0.056
Neuroticism -> Programs of Study					
Neuroticism -> Computer Science	-0.038	-0.035	0.056	0.684	0.494
Neuroticism -> English	0.115	0.116	0.055	2.074	0.038
Neuroticism -> Islamic Studies	0.042	0.039	0.049	0.870	0.384
Neuroticism -> Management Sciences	0.015	0.011	0.074	0.201	0.841
Neuroticism -> Science math	-0.043	-0.043	0.061	0.708	0.479
Openness -> Programs of Study					
Openness -> Computer Science	0.052	0.058	0.066	0.789	0.430
Openness -> English	0.038	0.031	0.073	0.521	0.603
Openness -> Islamic Studies	-0.212	-0.209	0.080	2.662	0.008
Openness -> Management Sciences	-0.003	-0.001	0.059	0.058	0.954

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Openness -> Science math	0.006	0.006	0.071	0.084	0.933
Gender -> Marks (Percentage)					
Male -> Marks (Percentage)	-0.093	-0.093	0.071	1.301	0.193
Personality Traits -> Marks (Percentage)					
Agreeableness -> Marks (Percentage)	0.072	0.075	0.057	1.263	0.207
Conscientiousness -> Marks (Percentage)	-0.024	-0.025	0.066	0.371	0.711
Extraversion -> Marks (Percentage)	0.099	0.101	0.064	1.539	0.124
Neuroticism -> Marks (Percentage)	0.032	0.028	0.059	0.540	0.590
Openness -> Marks (Percentage)	0.021	0.018	0.074	0.283	0.777
Program of Study -> Marks (Percentage)					
Computer Science -> Marks (Percentage)	-0.051	-0.056	0.097	0.531	0.596
English -> Marks (Percentage)	-0.223	-0.231	0.102	2.187	0.029
Islamic Studies -> Marks (Percentage)	0.212	0.208	0.068	3.094	0.002
Management Sciences -> Marks (Percentage)	0.136	0.132	0.078	1.735	0.083
Science math -> Marks (Percentage)	0.106	0.102	0.093	1.142	0.254

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Table No. 5 shows the total effects of predictor variables on dependent variables in the secondorder path model. Although, there were significant negative direct and total effects of male gender on students' Neuroticism and Openness to experience personality traits. However, there were no significant direct or total effects of gender on Agreeableness, Conscientiousness, and Extraversion traits. Whereas the variable gender has appeared as a significant predictor of students' academic programs. After assessing the total effects, it is inferred that male students will likely be in computer sciences, and management sciences academic programs, whereas, female students will be in Islamic studies and science math programs. Although gender has no significant direct impact on students' academic performance, the total effects of gender male on academic performance through different variables in the model were significant and negative. The personality traits have no significant direct effect or total effect on students' academic performance.

Table No. 5								
Predictor variables' Total Effects								
Direction of Impact	Original Sample	Sample Mean	Standard Deviation	T Statistics	P Values			
Gender -> Personality Traits								
Male -> Agreeableness	-0.004	-0.005	0.053	0.074	0.941			
Male -> Conscientiousness	-0.034	-0.035	0.059	0.584	0.560			
Male -> Extraversion	-0.007	-0.005	0.064	0.105	0.917			
Male -> Neuroticism	-0.225	-0.224	0.058	3.864	0.000			
Male -> Openness	-0.128	-0.125	0.059	2.163	0.031			
Gender -> Programs of Study	·	•		·				
Male -> English	-0.062	-0.063	0.056	1.104	0.270			
Male -> Islamic Studies	-0.120	-0.119	0.039	3.112	0.002			
Male -> Management Sciences	0.287	0.284	0.061	4.710	0.000			
Male -> Computer Science	0.282	0.284	0.065	4.317	0.000			
Male -> Science math	-0.288	-0.286	0.049	5.882	0.000			
Gender -> Marks (Percentage)	•	•	•		•			
Male -> Marks (Percentage)	-0.120	-0.121	0.059	2.045	0.041			
Personality Traits -> Program of Stud	y			•	•			

Agreeableness -> Program of Study					
Agreeableness -> Computer Science	0.039	0.041	0.053	0.748	0.455
Agreeableness -> English	0.153	0.155	0.058	2.662	0.008
Agreeableness -> Islamic Studies	-0.001	-0.004	0.057	0.018	0.986
Agreeableness -> Management Sciences	-0.009	-0.013	0.064	0.144	0.886
Agreeableness -> Science math	-0.034	-0.033	0.060	0.574	0.566
Conscientiousness -> Programs of Study	•				
Conscientiousness -> Computer Science	-0.077	-0.077	0.060	1.286	0.199
Conscientiousness -> English	-0.073	-0.074	0.079	0.921	0.357
Conscientiousness -> Islamic Studies	0.034	0.034	0.075	0.457	0.648
Conscientiousness -> Management Sciences	-0.005	-0.003	0.065	0.074	0.941
Conscientiousness -> Science math	0.152	0.154	0.065	2.329	0.020
Extraversion -> Programs of Study			·	·	
Extraversion -> Computer Science	0.025	0.021	0.070	0.350	0.727
Extraversion -> English	0.061	0.063	0.073	0.834	0.405
Extraversion -> Islamic Studies	0.066	0.066	0.044	1.496	0.135
Extraversion -> Management Sciences	-0.009	-0.010	0.079	0.115	0.909
Extraversion -> Science math	-0.119	-0.120	0.062	1.911	0.056
Neuroticism -> Programs of Study					
Neuroticism -> Computer Science	-0.038	-0.035	0.056	0.684	0.494
Neuroticism -> English	0.115	0.116	0.055	2.074	0.038
Neuroticism -> Islamic Studies	0.042	0.039	0.049	0.870	0.384
Neuroticism -> Management Sciences	0.015	0.011	0.074	0.201	0.841
Neuroticism -> Science math	-0.043	-0.043	0.061	0.708	0.479
Openness -> Programs of Study					·
Openness -> Computer Science	0.052	0.058	0.066	0.789	0.430
Openness -> English	0.038	0.031	0.073	0.521	0.603
Openness -> Islamic Studies	-0.212	-0.209	0.080	2.662	0.008
Openness -> Management Sciences	-0.003	-0.001	0.059	0.058	0.954
Openness -> Science math	0.006	0.006	0.071	0.084	0.933
Personality -> Marks (Percentage)					
Agreeableness -> Marks (Percentage)	0.031	0.031	0.058	0.537	0.592
Conscientiousness -> Marks (Percentage)	0.018	0.018	0.071	0.259	0.796
Extraversion -> Marks (Percentage)	0.084	0.088	0.064	1.320	0.187
Neuroticism -> Marks (Percentage)	0.014	0.009	0.060	0.241	0.809
Openness -> Marks (Percentage)	-0.035	-0.035	0.073	0.480	0.631
Programs of Study -> Marks (Percentage)					
Computer Science -> Marks (Percentage)	-0.051	-0.056	0.097	0.531	0.596
English -> Marks (Percentage)	-0.223	-0.231	0.102	2.187	0.029
Islamic Studies -> Marks (Percentage)	0.212	0.208	0.068	3.094	0.002
Management Sciences -> Marks (Percentage)	0.136	0.132	0.078	1.735	0.083
Science math -> Marks (Percentage)	0.106	0.102	0.093	1.142	0.254

Table No.6 shows that different predictor variables in this model explained 14 % variation in students' academic performance. Likewise, this model explained the difference in a subject taking patterns up to 6.7 % in computer science, 2.3 % in English, 2.4 % in Islamic studies, 6.3 % in management sciences, and 8.6 % in science math. The variable gender explained variance in Neuroticism up to 4.7 % and Openness up to 1.3 %.

Table No. 6						
R Square Table						
Dependent Variable	R Square Adjusted					
Agreeableness	-0.004					
Computer Science	0.067					
Conscientiousness	-0.002					
English	0.023					
Extraversion	-0.004					
Islamic Studies	0.024					
Management Sciences	0.063					
Academic Performance	0.140					
Neuroticism	0.047					
Openness	0.013					
Science math	0.086					

5. Discussion

The results of this study indicate the importance of gender in the selection of academic programs. The current study validates earlier findings that variable gender impacts students' subject preferences (Francis, 2000; Lörz *et al.*, 2011). It is affirmed in this study that Pakistani male university students have stereotypical male subject choices. This study has established that computer sciences and management sciences academic programs are related to the male gender. This trend is congruent with the literature. Computer sciences and management sciences subjects are traditionally considered masculine subjects (Gautam, 2015; UNECE, 2019). Whereas Pakistani female university students' subject preferences somewhat differ from female stereotype subject preferences. Although science math subjects were traditionally considered male-gendered subjects (Cavaglia et al., 2021), this study found fewer males in science math academic programs than females. The trend of an increase in female students' interest in science math subjects is obvious in recent studies in many countries (UNECE, 2019). Likewise, the Pakistani university female students' preference for Islamic studies program affirms their stereotype female subject choice because females are traditionally interested in humanities and arts subjects (van der Vleuten *et al.*, 2016), The female students' increased interest in science math subjects might be a result of social acceptance of females as scientists and social rejection of gendered ability beliefs (Dom & Yi, 2018). However, the role of external factors in subject choices in Asian societies cannot be overlooked. The family especially the father, availability of institution, location, and availability of hostel facilities also play a significant role in subject choices in Asian societies (Alwedinani, 2016; Gautam, 2015).

For gender and personality traits, it is reiterated in this study that gender impacts personality traits. The Pakistani university students' male gender is found to have negative relationships with Neuroticism and Openness personality traits. The gender differences in personality traits found in this study are consistent with past studies. The literature supports findings that female gender is associated with higher Neuroticism (Chapman *et al.*, 2007; Kim *et al.*, 2016; Rahmani & Lavasani, 2012; Weisberg

et al., 2011) and Openness to experience (Busato *et al.*, 1998; Kim *et al.*, 2016). It means that there are similar gender roles and gender perceptions in eastern and western societies, which generate similar personality traits (Costa Jr. *et al.*, 2001; Schmitt *et al.*, 2017; Yousaf Zai & Jan, 2019).

The current study affirms that students' personality traits are associated with their academic programs. The Pakistani university students enrolled in English literature have higher Agreeableness and Neuroticism traits. Whereas Pakistani university students of science math programs appeared to have higher Conscientiousness. These findings validate previous studies. Vedel (2016) found students of arts and humanities to have higher Neuroticism and Agreeableness traits as compared to science students who appeared to have higher Conscientiousness. Interestingly, the Openness to experience trait is associated with students of Islamic studies. This finding is not contradictory to earlier findings. It is worth noting that the Islamic studies discipline in this study has appeared as a female-gendered subject. Traditionally, females are found to have higher Openness to experience (Busato *et al.*, 1998; Kim *et al.*, 2016).

Although, the total indirect associations of Pakistani University students' male gender with their academic performance through different variables in the model is significant and negative. Unexpectedly, the Pakistani university students' academic performance is not directly related to their gender. The academic performance of female students is found higher than the male students. This finding affirms the results of previous studies (Cavaglia *et al.*, 2021). The academic performance of female students has improved over the years as compared to the decrease in male students' academic performance (Hdii & Fagroud, 2018; Sparks-Wallace, 2007).

Surprisingly, the Pakistani university students' personality traits did not have a significant direct or total effect on their academic performance. This finding is incongruent with the results of several previous studies. The effect of students' personality traits on their academic performance is noticeable in earlier findings (Blickle, 1996; O'Connor & Paunonen, 2007). The literature supports that Conscientiousness, Agreeableness, and Openness to experience personality traits are positive predictors of students' academic performance (Poropat, 2009) as compared to Extraversion and Neuroticism that are negative predictors of academic performance (Komarraju *et al.*, 2011; O'Connor & Paunonen, 2007). This inconsistency may be because Pakistani university students choose subjects because of external factors rather than internal motivations, therefore their personality traits are not reflected in their academic endeavours and academic outcomes.

As postulated, there are significant associations between academic programs and students' academic performance. The academic program of English literature has a negative association with students' academic performance as compared to the academic program of Islamic Studies which has a significant positive relationship with students' academic performance. The probable causes of these findings are students' gender and their personality traits. Although English literature is not significantly related to gender, the sampled Pakistani English literature students have higher Neuroticism. The negative impact of Neuroticism on students' academic performance is consistently reported in previous studies (Komarraju *et al.*, 2011). Therefore, the presence of high Neuroticism in sampled Pakistani students of English literature is the probable cause for their low academic performance as compared to students of other academic programs. Likewise, the sampled Pakistani students of Islamic studies are mostly females and they have higher Openness to experience. It is evident in literature that females might have better academic performance than males (Hdii & Fagroud, 2018; Sparks-Wallace, 2007), and Openness to experience trait has a positive impact on students' academic performance (Cavaglia *et al.*, 2021; Poropat, 2009). Therefore, it may be recognized that the Islamic studies program of study has

a positive relationship with academic performance because it is a female-gendered subject and the students in this program of study have high Openness to experience. Another possible explanation of higher academic performance in students of Islamic studies may be the use of Urdu as the medium of instruction and examination in this program. The remaining all academic programs have an English medium of instruction. English is a foreign language for students and Urdu is the national language of Pakistan.

6. Conclusion

Academic performance depends on students' learning behaviours in a learning situation. However, students' gender, personality, and academic programs are the few important attributes that define their learning behaviours. However, these attributes have gender differences because of socialization. The gendered stereotype perceptions of social roles and misconceptions of abilities promote stereotype personality traits and stereotype subject choices in students that consequently impact academic performance. Neuroticism and Openness to experience traits are obvious in sampled female students because of gendered stereotype social development. However, there is a change to a certain degree in female's subject choices in this study and they chose science subjects. Although different personality traits are related to students' subject choices, personality traits do not seem to be related to academic performance. It shows that students have similar learning behaviours irrespective of their personalities.

7. Recommendations

This study is limited to university students, however, this phenomenon should be studied at school levels. There is a need to understand the phenomenon of gendered personalities, subject choices, and academic performance by conducting qualitative studies in Pakistan. It will be pertinent to understand the role of different social institutions in the inculcation of gendered stereotypes in individuals. Further research is needed to understand the way stereotype gendered personalities and subject choices impact the larger social landscape. It is recommended that future studies should focus on the home environment, and social environment to understand how gendered stereotypes flourish in societies. It is of utmost need that Neurotic students should be identified and assisted to overcome the negative aspects of their personalities.

The study recommends that students' academic performance can be improved by addressing stereotype gender perceptions, stereotype personalities, and traditional subject choices. There is a need to involve social media, parents, and students to reduce stereotypes in society. Society should promote anti-stereotype views among individuals so that they can learn with their full potential as human beings.

Interventions should be designed to reduce and eliminate gendered environments at home, school, and community. The schools, colleges, universities, and societies should encourage both genders to opt for subjects based on their interests and talents.

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